SINHGAD TECHNICAL EDUCATION SOCIETY'S®



S. K. N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT

Sinhgad Institutes (Approved by AICTE, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule Pune University)

S. No. 10/1, Ambegaon (Bk.), Pune - 411041, Phone : +91 20 2435 4036

Telefax: +91 20 2435 4036 Email : director_sknsbm@sinhgad.edu

Prof. M. N. Navale M.E. (Elect.) MIE, MBA Founder President Dr. (Mrs.) Sunanda M. Navale B.A., M.P.M., Ph.D. Founder Secretary

Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

1. List of Workshops/seminars conducted during the year (2022-23): -

Sr. No.	Name of the workshop/ seminar/ conference Conducted	Page No.
1	AGNITO- B Plan Competition	1
2	COMPETENCY MAPPING AND ASSESSMENT	14
3	Crypto and NFT	18
4	Entrepreneurship And Business Model Canvas	27
5	National Conference-2022	28
6	Faculty Development Program on Research Methodology	32
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12	Industrial Visit (CG Industrial Solutions Ltd Ahmednagar)	90
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14	Industrial Visit: Bombay Stock Exchange and RBI Monetary Museum	98
15	Innovation, Design, and Entrepreneurship (IDE) Boot camps	108
16	Intellectual Property Rights (IPRs) and IP management for start up	135
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SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041 Report of AGNITO

Academic Year : 2022-2023 Day and Date: Monday, 30/01/2023

Organising Unit / Agency / Collaborating agency- S.K.N Sinhgad School of Business

Management

IQAC cell activity No: 31

Number of Student Participants: 250 Teachers: Prof KalpanaSayankar

Asst. Prof Aditya Jangle

Asst. Prof Suraj Singh Parihar

Title of the activity: AGNITO (B-Plan and Debate Competition)

Objectives of the activity: 1) To expose students to the ideas of Village sustainability and economicfeasibility.

2) To provide opportunity to students to debate on topics related to Social, economic and political issues.

3) To develop management skills in students by giving them an opportunity to organize an inter-college event.

Nature of the Activity: Inter College Competition. (Business Plan and Debate Competition.)

Brief Report-

Event AGNITO started at 09:00 AM on 30th January 2023 students cut the ribbon and started the programme. The guests and Judges for the AGNITO Debate competition, Dr. PRACINE and PSI Swarup Jadhavalong with Director of SKN Sinhgad School of PARTAIONS Manuscript and PSI Prachi Pargaonkar lighted the lamp. When the part of the pa

AGNITO B-Plan event was held in the second floor Seminar Hall while AGNITO Debate Competition took place in the ground floor seminar hall. Judges for the debate competition were Dr. Daniel Penkar Director SIOM and PSI Mr.Swarup Jadhav .The Debate competition had three rounds and the topic for the first round was 'Is India ready to accommodate the aspirations of the youth?'. The Debate Competition was over by 2.30 PM and the winners were announced immediately after the competition.

The first phase of B- Plan competition i.e preparatory phase was to last till 1.30 PM. The participants were provided with working lunch and there were also the food stalls arranged by the students. For the Second phase of the B-Plan i.e for the presentation phase, the judges were Dr.SatishKhadewho is reputed water activist and Dr. D.P. Rane a senior professor at S.K.N. Sinhgad School of Business Management. Participants presented their presentations for the B-Plan competition till 6.30 PM.

At 6.30 PM prize distribution ceremony was held. Winners were awarded by the Sponsors with prize money and trophy. The event was concluded with the vote of thanks.

The details of the events are-

Concept – Dr.PrachiPargaonkar (Director S.K.N. Sinhgad School of Business Management)

Faculty Coordinators- Prof. KalpanaSayankar

Asst.ProfAditya Jangle

Asst. Prof Suraj Singh Parihar

Student Coordinators- Mr.OmkarPise(B-Plan)

Mr. Karan Honakande(Debate)

Anchoring- Mr. Yash Joitode

Ms.KirtiBaglane

Ms.MuktaKengar

Ms.SushmitaVarma

Winners- B-Plan

First prize- Sinhgad Institute of Management and Computer

Application (SIMCA)

Second Prize-S.B.Paid Institute of Management

Ambagaon 81

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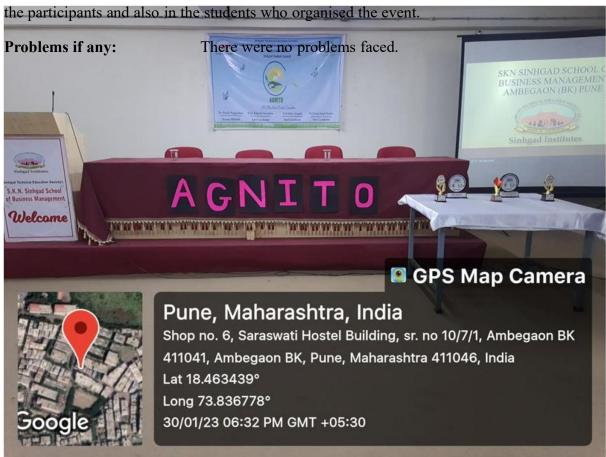
Debate

First prize-SIMMC

Runner up-NvilleWadia Institute of Management.

Outcomes of the activity: - 1) Students were exposed to various innovative and creative ideas and got insight in the issues related to Village sustainability.

2) Improvement in the confidence and communication skills of

























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TEAM	College Name	- C	AGNITO B:-Plan 2023		
		Sr.no	Name Of the Participant	Mobile No	Signature
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	4.		Brotham Deshmukh	9130057680	* Aug C
		4	Abhishek Bhosle	7796431461	Abhute
		5	Sudia Suit Mahadale.	7558260675	The state of the s
	I Diernational	1	Ankita Gopal Mohajan.	8379995170	Grahajan.
2.		2	Janhavi Ravindra Sali	8669419983	Televis.
MAÑ	IMHRO (W).	3	Vishatha basweshwat panaskan	9763213865	Banaskar.
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		5	Anustree Nigers		
	sinhyad institute of munagement	1	Chaikanya Bhapkur P	9834936550	College
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	" account	4	Ruchina Pandit	8275839741	Ruchus





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7.		1	Abhishek Katkar	9689232493	A-M-Katkkar
13		2	· Sonali chunchde	9112357853	Shorale
	S.B. Patil Institute	3	Onkar Jagtap.	8888563231.	-
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	Jement	5	· Alcourter hollowade.		
		1	Sakshi Sharma.	9883789892	Saleho
a.	S. B. Patil Institute	2	Anlista Shauma	9102760050	
14	of Management	3	Simian Charrasiya	7441168524	
		4	Neha Agrayal	9422255061	
		5	Rohi Jadar		
		1	Kaveri Move		
	S. B. Pahil Institute	2	hormikant balogi 10 adam	8793369278	Caramisin.
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	Sinhaad college	1	Bartakke Varad Vaibhav	7276788081	yanda.
16	sinhgad college of pharmacy,	2	Bobade Chahat	6260 2727 46	
	o, praninacy,	3	Tapkir vedant	8421324208	
	Vadgaon BK.	4	Deshmukh Anshumans.		10
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TEAM	College Name	Sr.no	Name Of the Participant	Mobile No	Signature
1	Sinhgad institute	1~	Rohit Sonjaypao unykar	9764407630	Ahren .
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			Lalina Tano	8275862409	Kulyani.
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S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT AGNITO B: Plan 2023 Debate

TEAM	College Name	Sr.no	Name Of the Participant	Mobile No	Signature
	MESIMCC	1	Vaibhavi khedekar	9527052702	Andeka
0		2	Ruchita vadnozo	7887436383	Quadrue
5		3			Baragia
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6	SIMMC	1	Rabindra Biswan Harris	9890449227	A . l. : 1
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TEAM College Name	N SINHGAD SCHOOL OF BUSIN AGNITO B. Plan 20 Sr.no Namoros		
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Neville Wadia Institute of Management	5 1 Yoshodhan Awchar (- 2 Yaishnavi Mokal (+) 3	7744005751 9763373627	Quality.

Director

Dr. Prachi Pargaonkar

Sik. N. Shing a school of Business Management S. No. 10/1, Ambegaon (8k.), Pune - 411 041

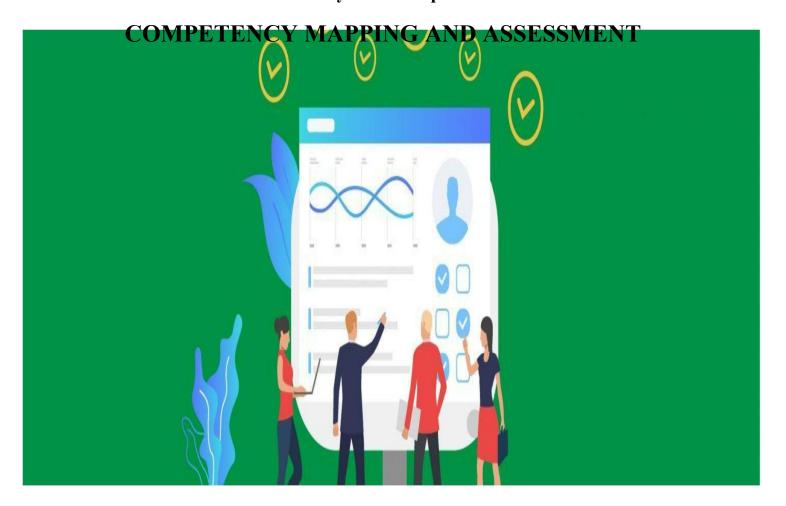


Sinhgad Technical Education Society's

SKN Sinhgad School of Business Management

(Approved by AICTE, Affiliated to Savitribai Phule Pune University & Accredited by NAAC)

4 Days Workshop on



Day and Dates- Thursday 17th November 2022

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Time:

Thursday 17th November 2022 (Time- 12.00pm to 6.00pm)

Friday 18th November 2022 (Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)

Thursday 24th November 2022(Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)

Friday 25th November 2022 (Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)

Total Hours: 30 hrs.

Venue: Seminar Hall, SKN Sinhgad School of Business Management

Introduction:

In order to remain competitive in the continuously changing business world, it is crucial to understand the competencies at various levels of the organisation to procure, retain, and develop talented employees. Competency mapping is the way of assessing and identifying the competencies of an organization and inculcating them into various processes of job evaluation, training, recruitment, and learning and development. It is one of the most accurate means of identifying individual behavioral and job-related competencies.

The skills required to execute a job depends on a number of factors, such as technical challenges involved in the task, technical and functional competencies required accomplishing the task, organizational structure, nature of processes and assigned activities, business nature, social culture, and behavior and attitude of the employee towards the job responsibilities. Competency mapping helps in aligning the skills required to perform activities productively with the individual skills and attributes.

Learning Objectives:

The course is designed to achieve following objectives:

• To develop an understanding of Competency based HR practices

To equip participant with the technique of identifying and mapping competencies

To understand process of competency mapping

To learn art of developing competency mode

To understand how to find ou

15

Learning Outcomes:

On successful Completion of course participant will be able to:

- Plan Competency based study
- Identify and develop Competency dictionary
- Map competencies according to organization role, function and task
- Design Competency model

Day 1 - Thursday 17th November 2022 (Time- 2.00 to 6.00pm)

- -Competency mapping and assessment- Conceptual Framework
- Competency Based Study
- -Techniques of identifying mapping competency
- -Using competency based approaches in different HR practices.
- -Demonstration of developed competency mapping model.
- Case study discussion
- -Shadowing of Interviewers

Day 2- Friday 18th November 2022 (Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)

Actual implementation of developed model- Conduction of Attribution test and Interviews

Day 3- Thursday 24th November 2022(Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)

Actual implementation of developed model- Conduction of Attribution test and Interviews

Day 4 -Friday 25th November 2022 (Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)

Preparation of Competency Mapping Results

Pedagogy:

Pedagogy Consist of following elements

- -Lecture
- -Cases
- -Exercises
- -Shadowing of Interviewers
- -Group work
- Interviews
- Experiential learning Excercises

Who can participate?

MBA-II students who have selected HR as major or minor specialization

Criteria for getting Certificate:

- -Attendance all the 4 days sessions and activities
- -Submission of Competency mapping results of assigned students

Faculty Coordinator-

Prof.Mayuri Yadav (9850511775)



Dr. Prachi Pargaonkar

Director SKNSSBM

S.T.E.S.'s S.K.N. Sinhgad School Of Business Management



GUEST SESSION REPORT

AY 2021 - 23

Sinhgad Road , Ambegaon, Pune. Pin – 411041. (MS)

www.sinhgad.edu



1. Introduction

SKN SSBM aims at achieving superiority in Management Education with credit at a nationwide & global level. To achieve this, at SKN SSBM, stand committed to –

- Employ proficient faculty, further supported by exposing students to experienced speakers from industry and academics
- Make available admirable infrastructure & quality technological edge to students and faculty
- Promote industry, faculty & student interaction through ground-breaking joint projects with Industry & Government organisation
- Develop research & extension activities through organized research & developmental activities like Managerial Education & Executive Development Programs

SKN SSBM will always put its best foot forward to improve the facilities and conditions so as to be in sync with its primary objective.

"Developing Talented Leadership"

In the process of achieving the above objective\s, SKN SSBM is organizing the lectures of experienced speakers from industry and academics to get realtime exposure to students with current market trends and technologies.

2. Title of Topic: crypto and NFT

3. Venue & Time:

Venue: Online – google meet **Date**: 7th July, 2022 @ 10:00 to 10:45 am

4. Speaker Details

Name: Dr. V Aditya Srinivas

BBA finance (dist), MBA finance(gold medal), Ph.D (economics), MDP (IIM

Ahmedabad), CWM, D.Litt (USA), ISO 9000 lead auditor

He has also presented 23 reases rch papers in National and International conference

research papers.

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5. Participants of Session: 80

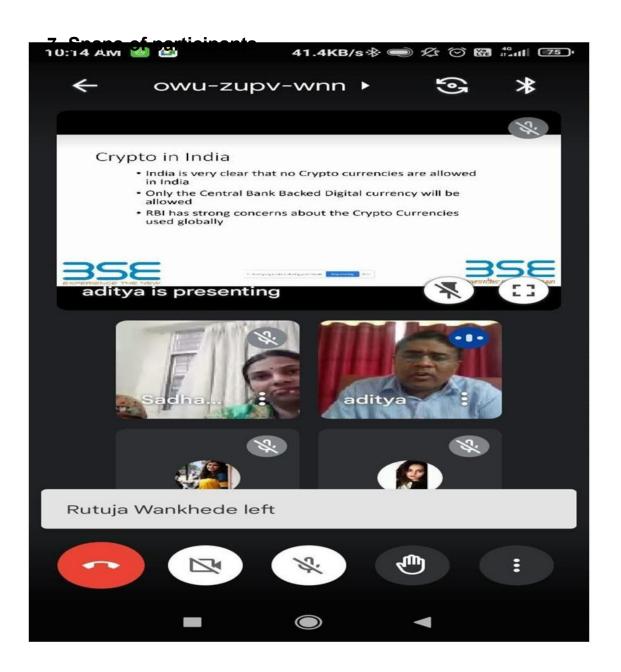
6. Description of Session Conducted & Learning Outcome:

The Session was started with the welcome and introduction speech by MBA – I student, Miss Pooja Deshmukh. The Introduction speech elaborated extensively about the expertise of guest speaker about the crypto and NFT . Then Guest Speaker Dr. V Aditya Srinivas took the charge of session and explained in detail about the following topics ;

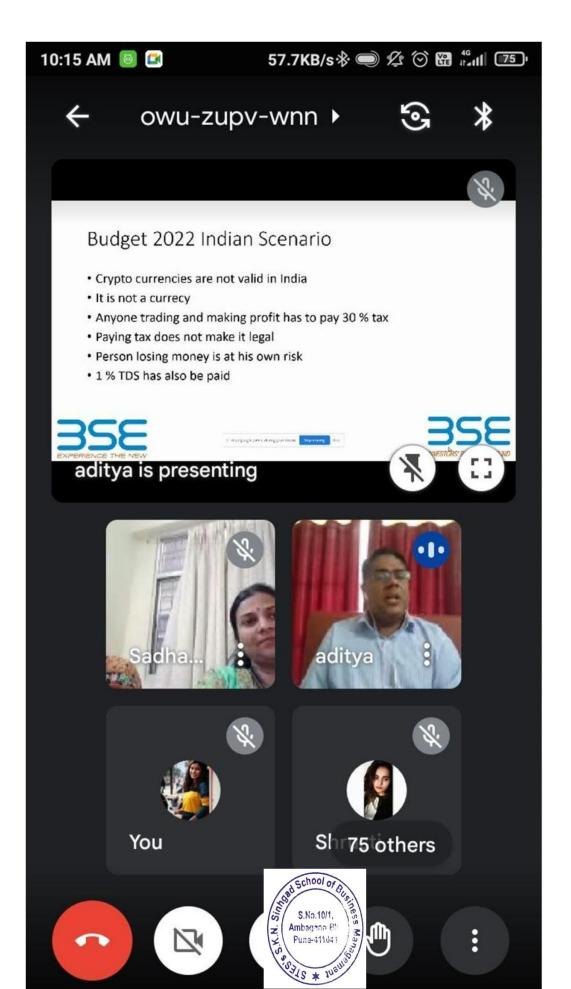
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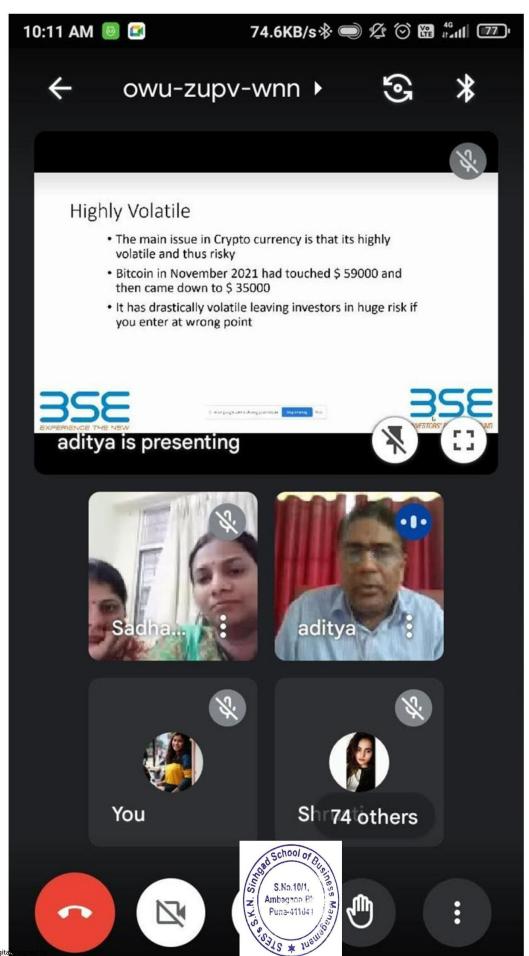
- Meaning of cryptocurrency
- Meaning in detail
- Historical framework
- Types of cryptocurrencies
- Highly volatile nature of crypto
- Crypto in India
- Budget 2022 Indian scenario
- Current Scenerio
- Concerns of SBI
- Risk in so called exchanges
- Exchange defaults then
- Global issues

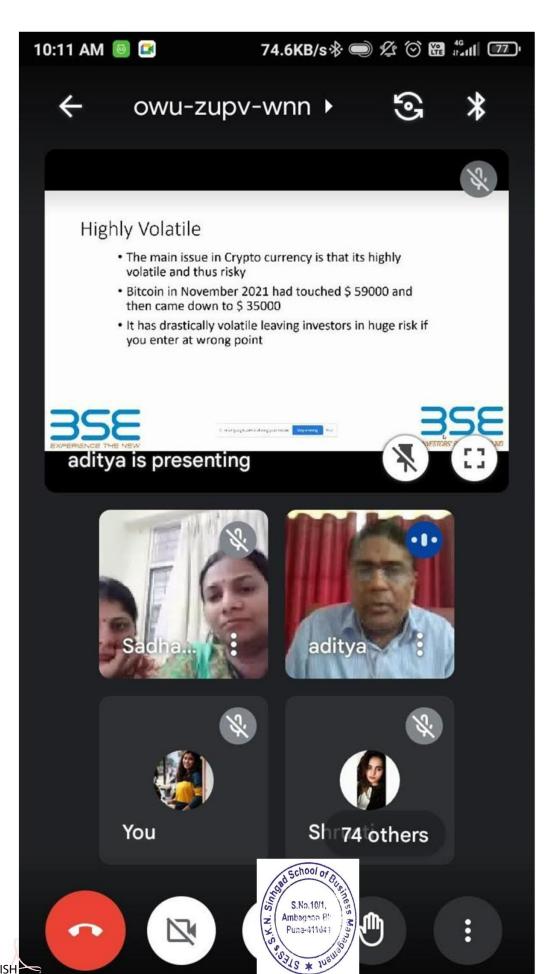














8. Vote of Thanks: The session was conducted in interactive manner and at the end question answer session was done where the guest speaker answered all the questions of participants. At last the session was concluded with vote of thanks from Miss Pooja Deshmukh.



	Sinhgad Technical Education Society's
S.K.N. SINI	IGAD SCHOOL OF BUSINESS MANAGEMENT, PUNE
	REPORT of "Guest Session"
Date:	18 /05/2023
Time:	11.00 am to 2.00 pm
Mode of Delivery:	Offline
Venue:	SKNSSBM Seminar Hall
Topic:	Entrepreneurship And Business Model Canvas
Speaker:	Mr. Ishwar Sarade Sir
Contact no:	7972706434
TOTAL	70 students
NUMBER OF	
PARTICIPANTS:	
CLASS:	MBA I (Batch 2022-24)
PROGRAMME	Dr. Manoj Kulkarni and Prof. Mrunal Pathak.

FACULTY

COORDINATOR:

SKNSSBM Guest lecture committee organized a Guest Session of Mr. Ishwar Sarade Sir," for Entrepreneurship And Business Model Canvas and new business startup for MBA I students of SKNSSBM. In this session, Mr. Ishwar Sarade Sir, gave a brief introduction of Mr. Ishwar started his entrepreneurial journey in 2020 when his team developed Bitsmith Classroom,. Mr. Ishwar, sir also discussed about his journey to become an entrepreneur and in 2020 how he developed BITSMITH CLASSROOM. He also highlighted entrepreneurship, business idea, ERP and CRM, vision, team Product and Mainly market, Vitamin, Antibiotic and Drugs (products), Report and documentation, Idea Validation, Minimum Viable Product (MVP), types of investors, process of raise funds, skill Funding. All the students participated in the Guest Session with enthusiasm. Questions & Answers were carried out at the end of the session. While concluding the session, prof. Mainly Pargaonkar Madam for her continuous guidance and support.

Puna-411041

SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Academic Year: 2023 Day and Date: 30th, June, 2023 & 1st July, 2023

Organising Unit: SKN Singad School of Business Management

IQAC cell activity No: 55

Number of Participants: Teachers: Dr. Yatin Bokil (Dean)

Dr.Shalaka Sakhrekar

Dr.Ganesh Yadav

Dr.Manoj Kulkarni

Prof. Mayuri Yadav

Title of the activity: -- NATIONAL CONFERENCE (Online) CONFLUENCE 2023 on "Innovation Fusion: Blending Creativity and Strategy for Business Transformation"

Objectives of the activity:

- 1) To provide a platform to the academicians, Research Scholars, Students and Industry Professionals from management to contribute unpublished and original research papers to stimulate an unveil new ideas to the management community.
- 2) To inspire, educate, and ignite discussions on the powerful combination of creativity and strategy in driving innovation and propelling businesses towards unprecedented growth
- 3) To bring together brilliant minds from diverse industries to explore the captivating realm of "Innovation Fusion: Blending Creativity and Strategy for Business Trans-formation."

Nature of the Activity: SKN Sinhgad School of Business Management had NATIONAL CONFERENCE (Online) CONFLUENCE 2023 on "Innovation Fusion: Blending Creativity and Strategy for Business Transformation", and Strategy for Business Transformation", and Strategy for Business Transformation", and Strategy in their organizations. Engaging Reynote speeches, peer paper presentation, had enabled

attendees with profound insights and actionable strategies to foster a culture of in novation. Papers accepted for the conference, will be published in the UGC Care List Journal.

Total Number of Authors: 110

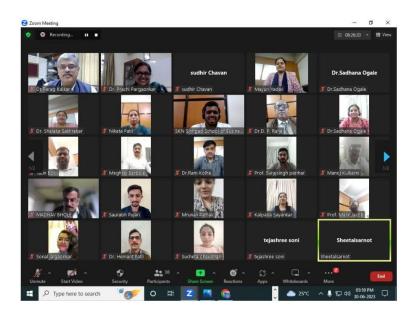
Number of Research Papers: 54

Outcomes of the activity: - 1) Attendees had gained new knowledge.

2) Researchers got the opportunity to publish their original research paper in UGC care list journal.

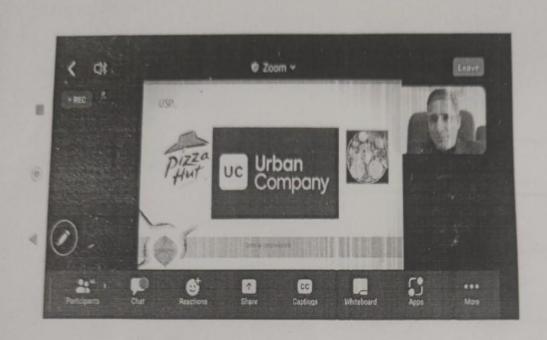


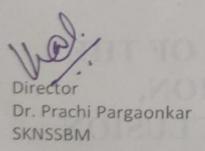
















SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Report on Faculty Development Program on Research Methodology

Academic Year : 2022--23

Day and Date: 28/4/2023 to 4/5/2023

Organising Unit / Agency / Collaborating agency: S.K.N. Sinhgad School of Business Management

Number of Student Participant: 0 Teachers: 20

Title of the activity: Faculty Development Program on Research Methodology

Objectives of the activity: 1) To create awareness about plagiarism in research

2) To create awareness about IPR and copyright filling

3) To create awareness about publication ethics

Nature of the Activity: Faculty Development Program

Brief Report: to create awareness about plagiarism, copyright filing and publication ethics faculty development program was designed. For the Faculty development program Following resource persons call either online or offline mode.

Mr.Ankush Chaudhari-Savitribai Phule Pune University conducted session on role of plagiarism in research through online mode on . hands on experience provided by speaker.

Dr.Sunil Khillare- IIC Ambassador , SIOM conducted session on Intellectual property rights and filling process in offline mode on $4^{\rm th}$ May 2023 . Speaker explain detail procedure of filling patent and copyright for the faculty Members. This session was conducted offline mode in syndicate room.

Dr.ShubadaNagarkar was unable to conduct session due to avoidable reasons. Therefore session was cancelled from guest.

Link for FDP:

Role of Plagiarism in Research: 28/4/2023



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Date:

Outcomes of the activity: -

- 1) Faculty members know about different IPR filing process in detail.
- 2) Faculty members understand how to conduct plagiarism and how to remove plagiarism and role of ethics on publication process

Director **Event Coordinator**

Dr. Prachi Pargonkar Dr.SadhanaOgale

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SINHGAD TECHNICAL EDUCATION SOCIETY'S



S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT

AMBEGAON, PUNE - 411041

FACULTY DEVELOPMENT PROGRAMME ON RESEARCH METHODOLOGY

RESOURCE PERSONS

Mr. Ankush Kulkarni (Plagarism In Research) Dr. Sunil Khillare
(IIC Ambassador)
(Filling Prosses Of Intellectual
Property Rights)

Dr. Shubhada Nagarkar (Publication Ethics & Research Metrics)

Director

Event co-ordinator

Dr. Prachi Pargaonkar

Dr. Sadhana Ogale

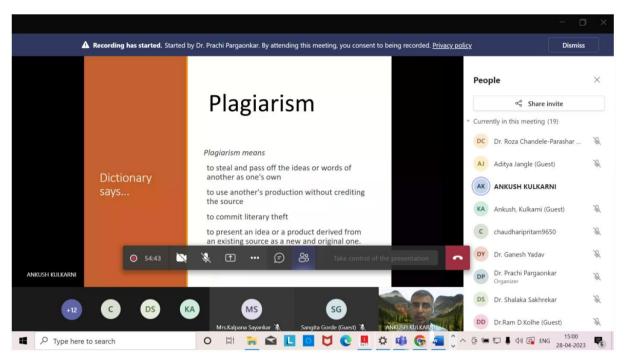
Date: 28/04/2023 to 04/05/2023







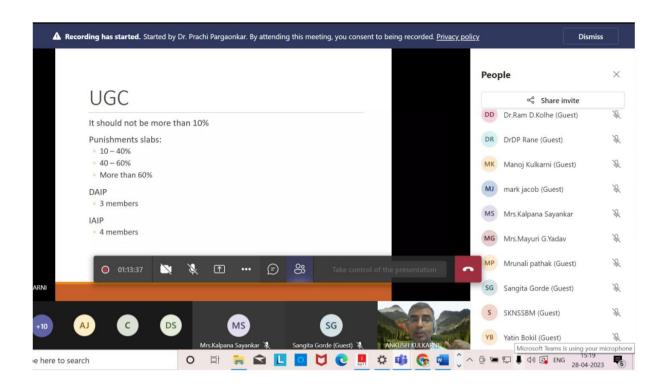






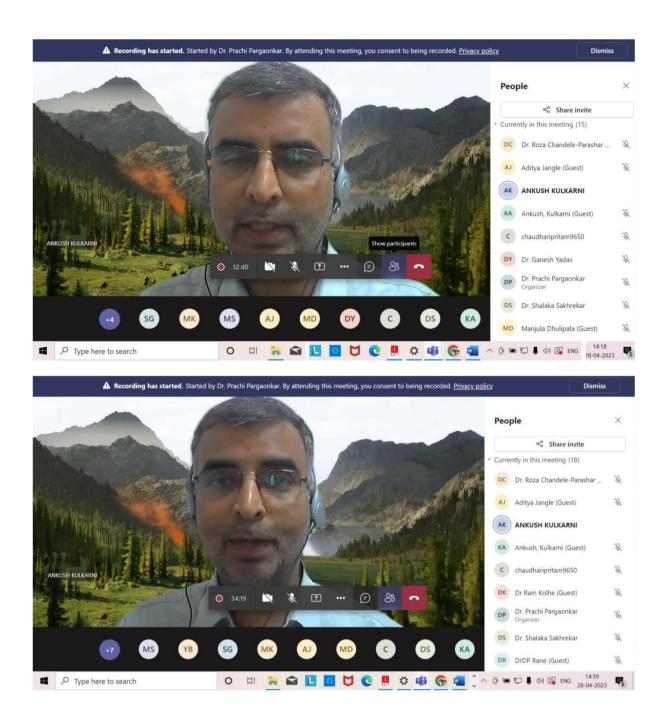












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Participants List for the program:
Dr.PRACHIGIRISHPARGAONKAR
Dr.YATINPRAKASHBOKIL
Dr.SHALAKARAHULSAKHREKAR
Dr.SANGITAULHASGORDE
Dr.MANOJGOVINDKULKARNI
Ms.MANJULAARUDRADHULIPALA
Dr.SADHANALAXMANOGALE
Dr.ROZAASHISHPARASHAR
Dr.GANESHDINKARYADAV
Mrs.KALPANAVINODSAYANKAR
Mrs.MAYURIGANESHYADAV
Mrs.SHEETALRAHULSARNOT
Dr. DATTATRAYAPANDURANGRANE
Dr.RAMDAGDUJIKOLHE
Dr.SAILPRADEEPBELSARE
Mrs.NIKETAKALPAKPATIL
Mrs.MRUNALISURENDRAPATHAK
Mr.SURAJSINGPRADIPSINGHPARIHAR
Mr.ADITYASURESHJANGLE

Mr.MARKDENIALJACOB

Mr.PRITAMLAXMANCHAUDHARI

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SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041 Report on Workshop on IPR

Academic Year : 2021-22

Day and Date: 26/4/2023

Organising Unit / Agency / Collaborating agency: S.K.N. Sinhgad School of Business Management and IIC

Number of Student Participants: 136 Teachers: 05

Title of the activity: Expert Talk on Intellectual Property Rights & Patent & Design Filling

Objectives of the activity: 1) To Create awareness about IPR

2) To create awareness about Patent & Design filling

Nature of the Activity: Expert Talk

Brief Report: On the occasion of celebration day of intellectual property on 26/4/2023 expert talk was organised. Mr. Pankanj Borkar, Dy. Controller of Patent & Designs interacted with students through online Mode and explore IPR area. Dr. D.P. Rane Conducted offline session in the college premises and express his views about IPR and explain process and discuss roll of IPR in start up. Program was coordinated by Dr.Sadhana Ogale, Dr. Roza Parashar, Prof. Pritam Chaudhary under guidance of Director Dr. Prachi Pargaonkar & Dean Dr.yatin Bokil.

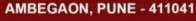
Outcomes of the activity: - 1) Students and Faculty members know about different IPR types & process

2) Students and Faculty members understand filling

process of Patent













World Intellectual Day Celebration

Expert Talk On Intellectual Property Right's And Patent And Desigen Filling



Mr. Pankaj .P. Borkar Dy. Controller of Patents & Designs, IPO Mumbai / RGNIIPM Nagpur





Prof. SKNSSBM

Director

Event co-ordinator

Dr. Prachi Pargaonkar

Dr. Roza Parashar

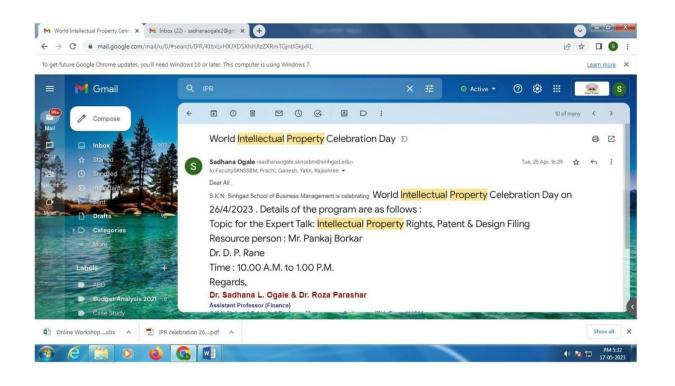
Dr. Sadhana Ogale

Date: 26/04/2023 Venue: Seminar Hall

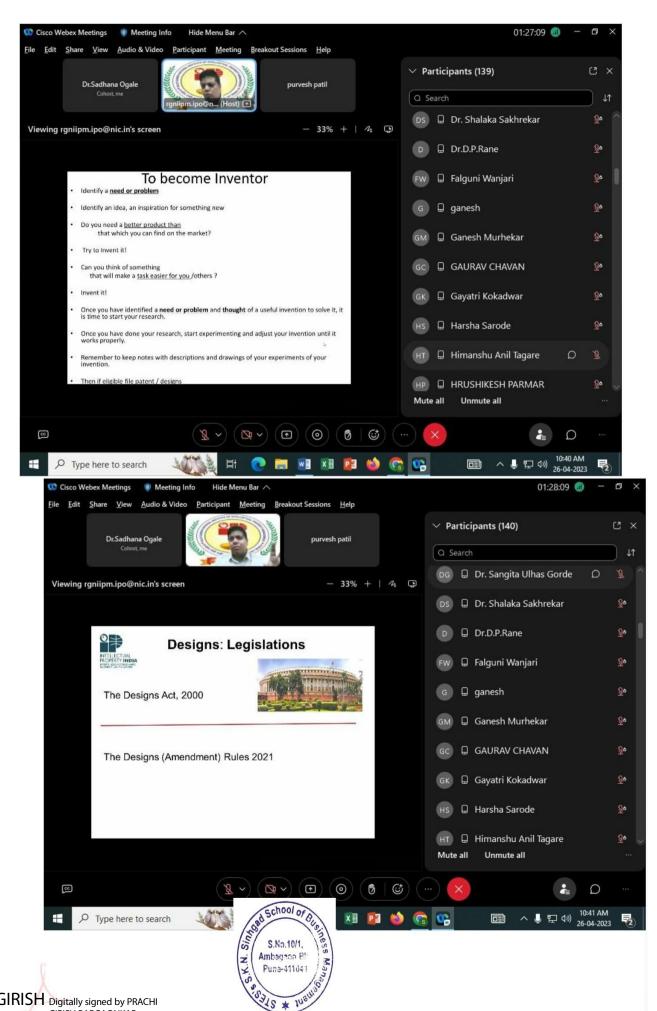
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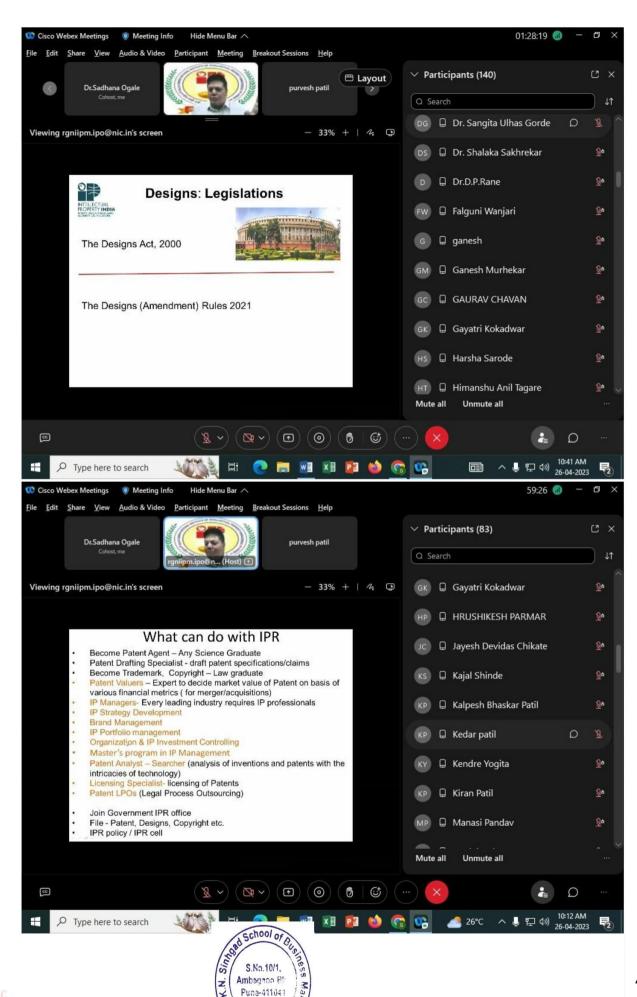
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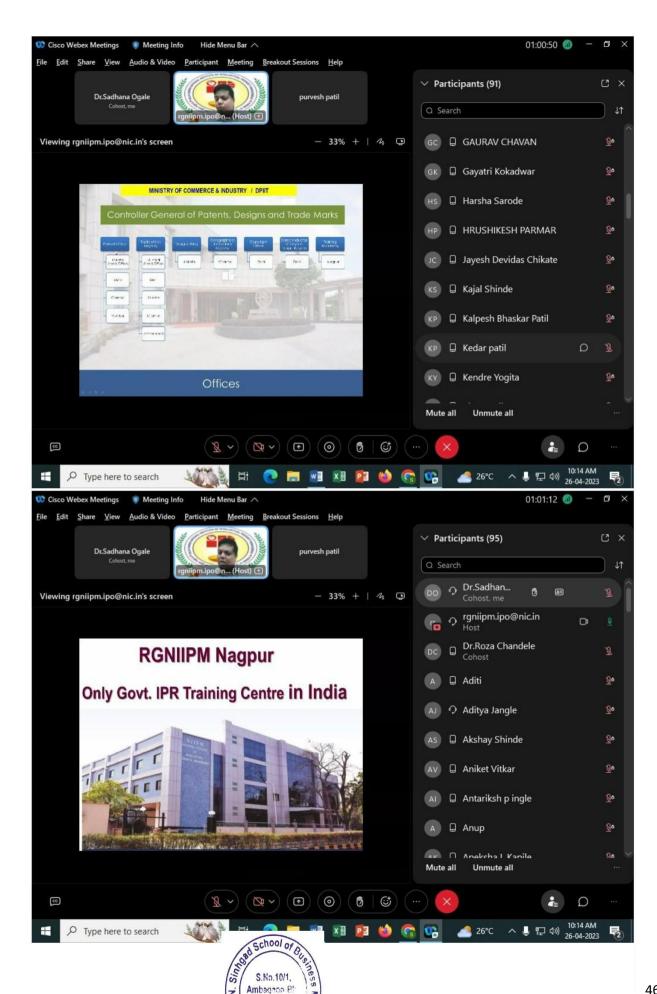






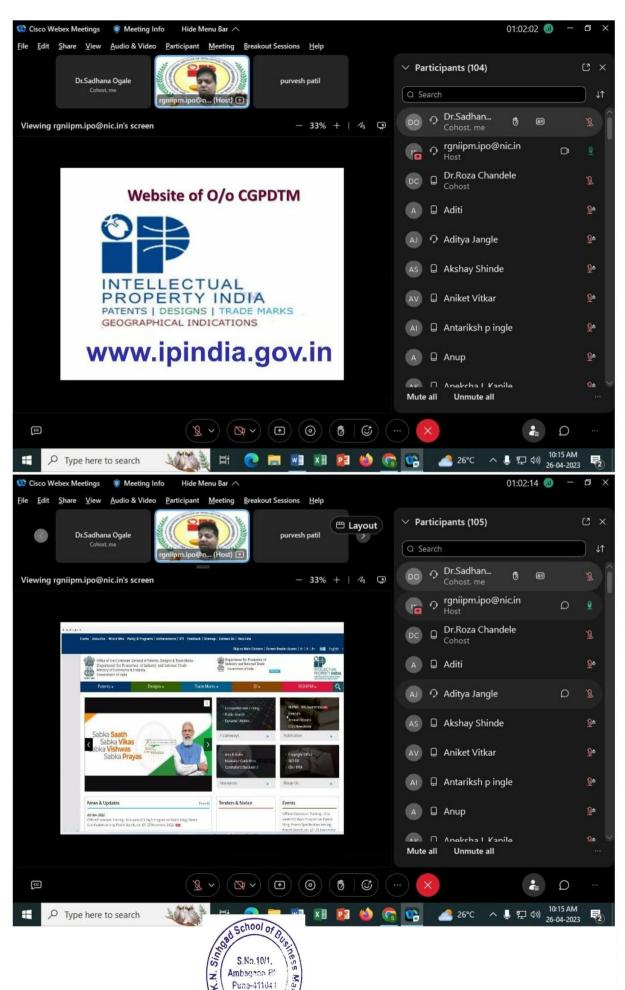


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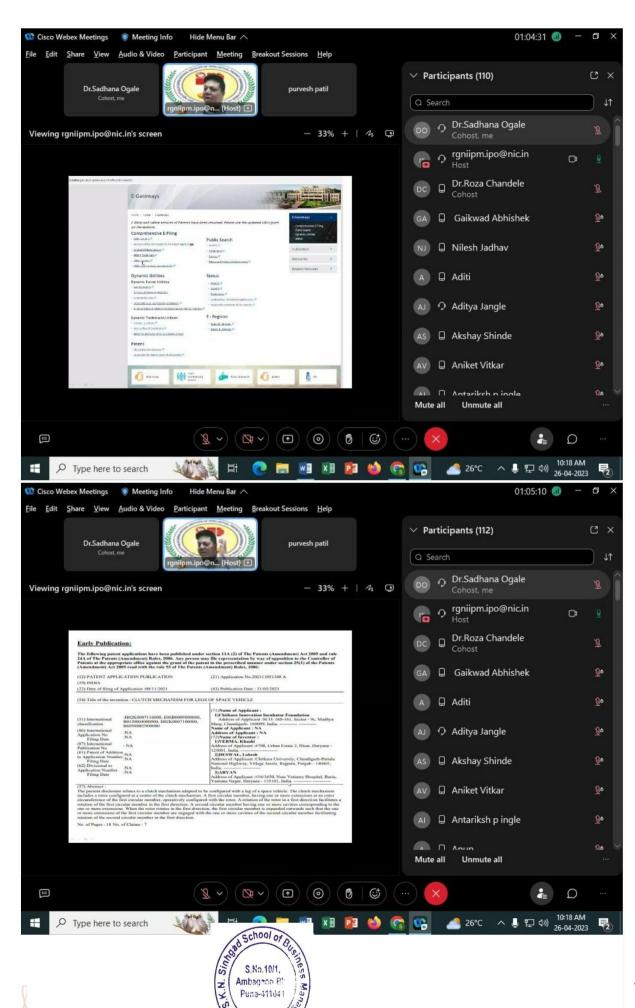


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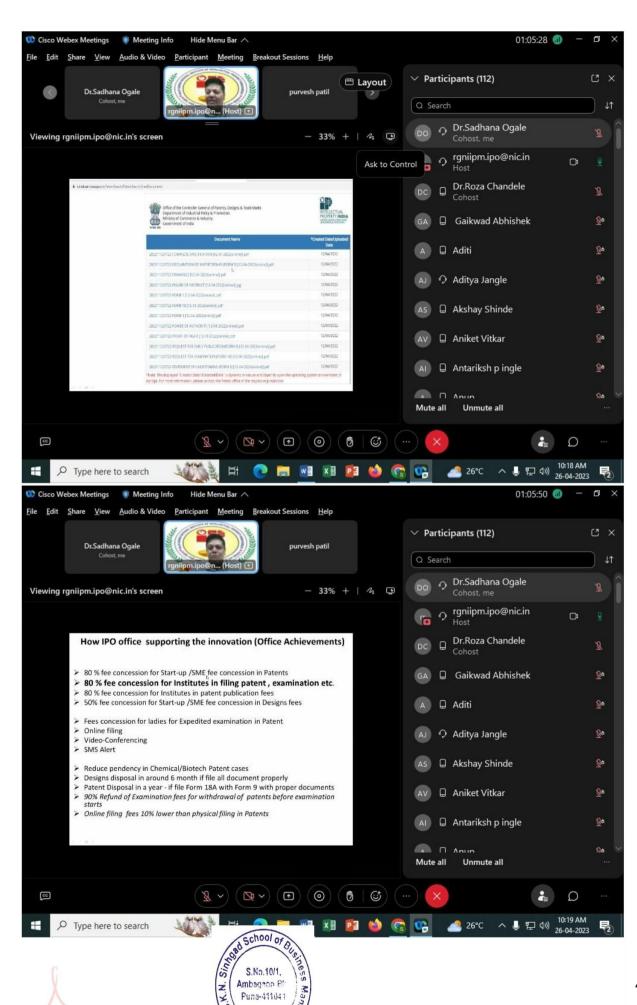
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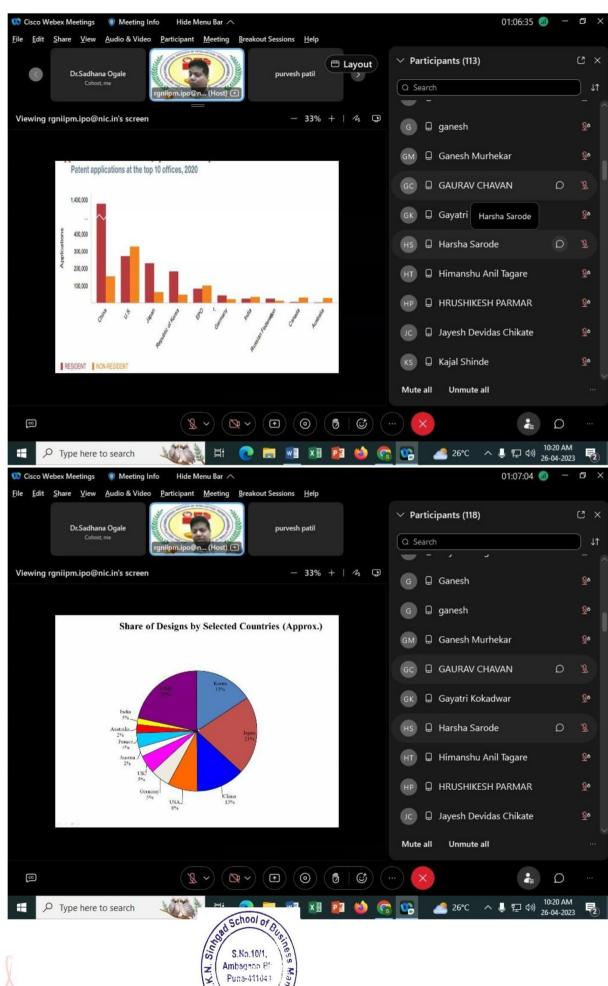
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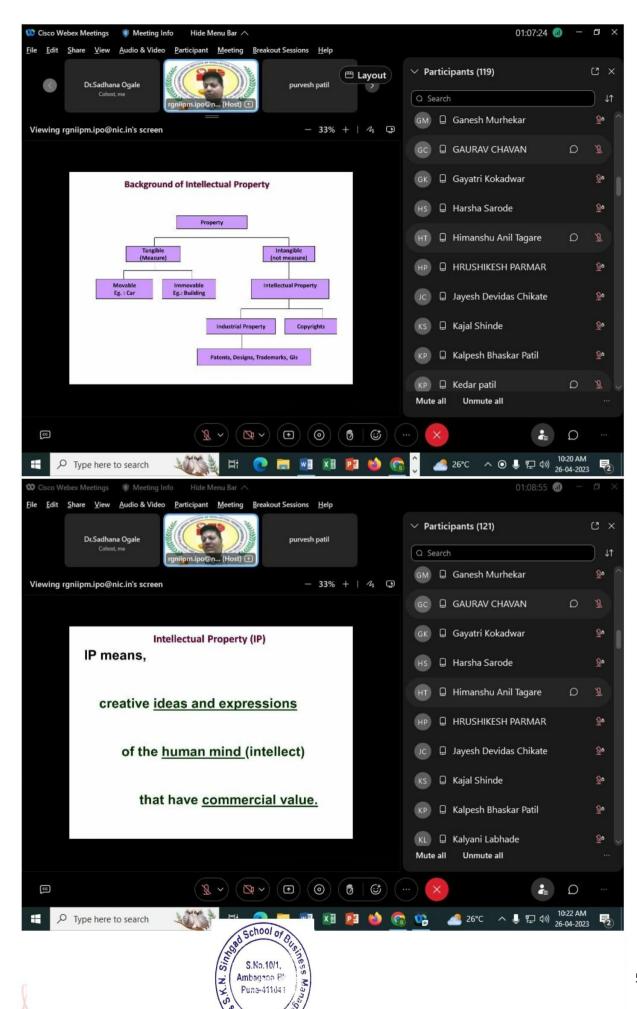


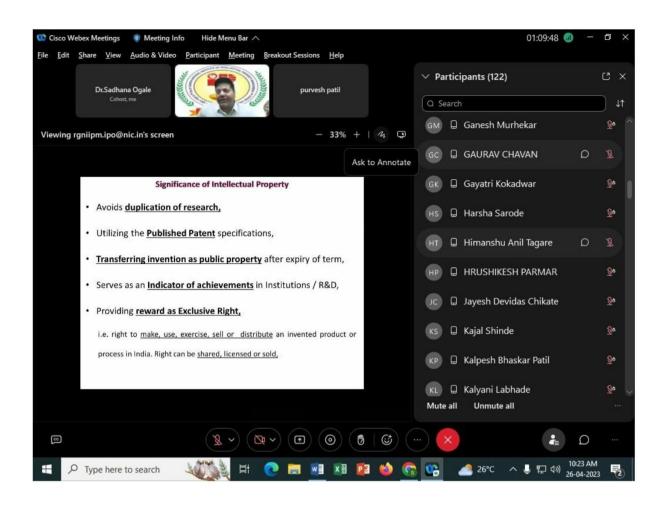
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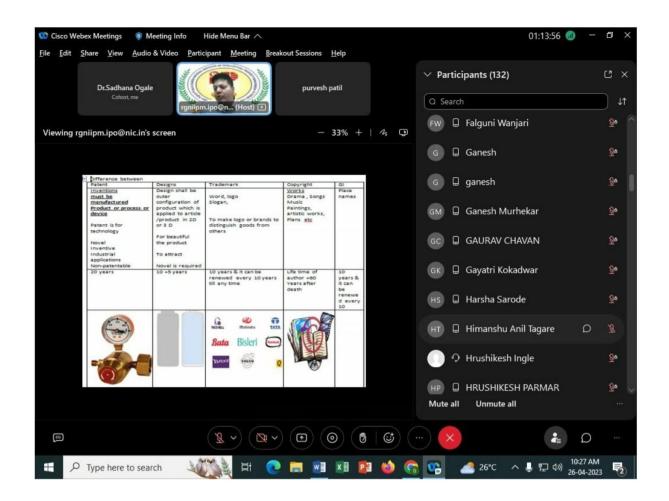
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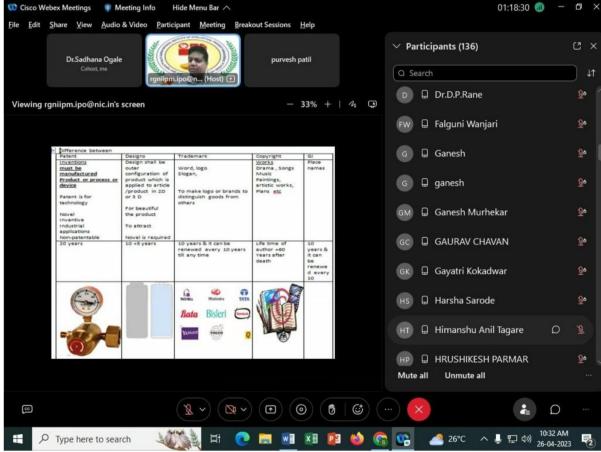




















SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Format of Report for Extension activity

Academic Year: 2022-2023 Day and Date: 12 January, 2023

Thursday

Organising Unit / Agency / Collaborating agency

IQAC cell activity No: 27

Number of Student Participants: -107 Teachers: Dr. Sadhna Ogale

Title of the activity: Financial Literacy Workshop in Association with M/s Ambition Learning Solution

Objectives of the activity: 1)

Recognize the importance of one's financial situation and how it impacts their future

2) Understand the fundamentals of a budget, including income,

expenses, and savings

Nature of the Activity: Guest Lecture

Brief Report

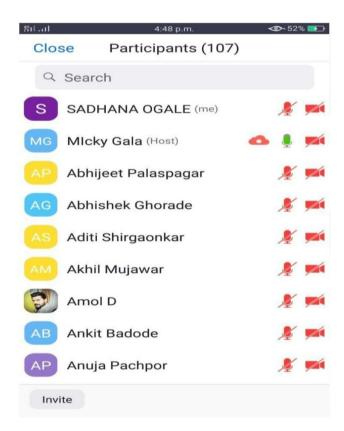
The Guest Lecture" Financial Literacy Workshop in Association with M/s Ambition Learning Solution" was conducted in Online Mode at SKNSSBM on the 12th January 2023. Resource Person-Mr. Mickey Gala Instructor & Sr. Mentor spoke on the topic- Financial Literacy Workshop in Association with M/s Ambition Learning Solution. He made the session very interesting by involving trading concepts as easy as simple. He also explained the investment objectives like taking control of your Financial Future, Equity for ds, Sector Funds, Tax Planning, Index Funds, Debt Funds, Balance Funds in details with their types of Loads. Later, he showed the students a series of slides that help them to identify the resolution of Introduction of Mutual Funds. After that, he explained about Inflation

Pargaonkar madam encourage the students for their Involvement. The session was very interactive and ended with many students requesting for much more session.

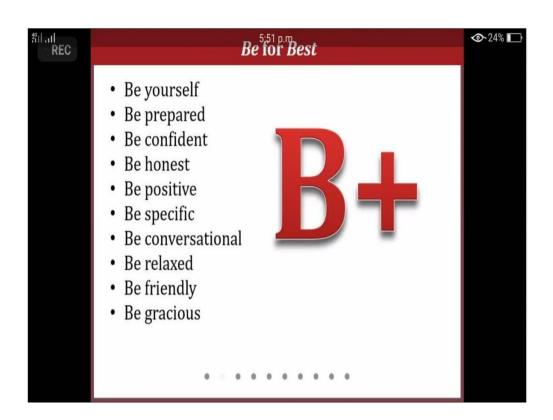
Outcomes of the activity: - 1) Students learn how to become self-sufficient and financially stable

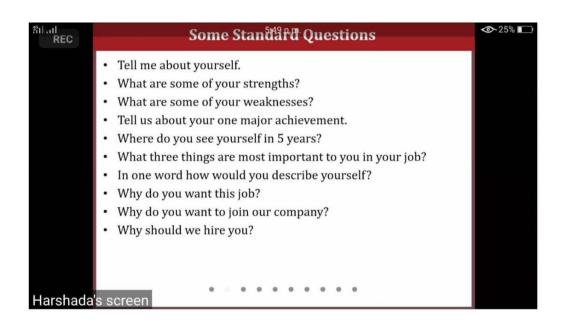
2) Students gain the ability to save money, distinguish between wants and needs, manage a budget, pay bills, purchase a home, pay for college, and plan for retirement.

Photos:











REC

Grooming Tips for Women 2

- Scarves and stoles should be made of wool, cashmere, silk or a blend of these fabrics. Some part of the scarf should match at least some colour in your outfit.
- Rings should be few and simple. If possible limit rings to a wedding/ engagement/ anniversary ring and avoid more than two. Big sparklers are not appropriate at the office (unless part of engagement ring)
- Avoid garish nail polish.
- Yours footwear should be well polished. Never wear dirty or worn out shoes.

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SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Report of Financial Modelling Workshop

Academic Year : 2022-23

Day and Date:

15th June 2023 to 21st June 2023

Organising Unit / Agency / Collaborating agency: S.K.N. Sinhgad School of Business

Management

Number of Student Participants: 28 Teachers: 4

Title of the activity: - Financial Modelling Workshop

Objectives of the activity: 1) To provide knowledge about Advance excel tools and

functions

2) Students should able to prepare financial model for

Business

Nature of the Activity: Workshop of 30 Hrs.

Brief Report:

Financial modeling is the process of creating a summary of a company's expenses and earnings in the form of a spreadsheet that can be used to calculate the impact of a future event or decision. Financial modeling is one of the most highly valued, but thinly understood, skills in financial analysis. The objective of financial modeling is to combine accounting, finance, and business metrics to create a forecast of a company's future results. A financial model is simply a spreadsheet which is usually built in Microsoft Excel, that forecasts a business's financial performance into the future. The forecast is typically based on the company's historical performance and assumptions about the future, and requires preparing an income statement, balance sheet, cash flow statement, and supporting schedules (known as a three-statement model). From there, more advanced types of models can be built such as discounted cash flow analysis (December 2017). In leveraged buyout (LBO), mergers and acquisitions (M&A), and sensitivity analysis (December 2017).

62

Mr. Hrushikesh kale an analytical man with perfect blend on Finance and IT(BE, MBA, CFA, FRM), Director of Techtoasters conducted financial modelling workshop for MBA-II year Finance students. Following models was discussed and prepared during the workshop:

- 1. Set up Showroom
- 2. Persistent Systems: Financial Model
- 3. Set up Transportation Model
- 4. Preparation of Model for Company

Outcomes of the activity: - 1) Students Learned details of Financial Model

2) Students able to prepare financial model

Program Coordinator Dr.Sadhana Ogale Director Dr. Prachi Pargaonkar





S.K.N.Sinhgad School of Business Management

Financial Modeling Workshop

Duration: 30 hrs.

Date: 15th May 2023 to 21st June 2023

Mode: offline



Mr.Hrushikesh kale

Director of Techtoasters
CFA, An analytical man with perfect blend
on Finance and IT. BE,MBA, CFA, FRM

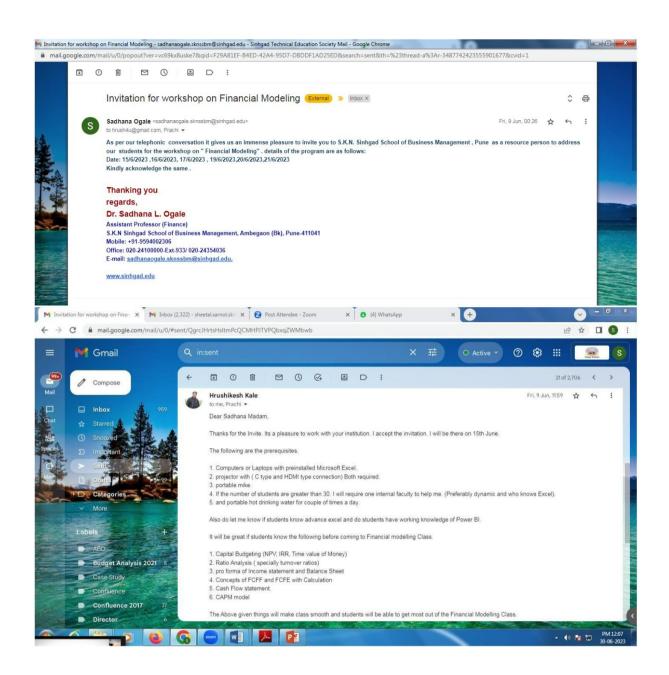
Program Coordinator Dr.Sadhana Ogale Director Dr.Prachi Pargaonkar













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Dr. Prachs Pargetonkar Director

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	Sinhgad Technical Education Society's
	S.K.N. Sinhgad School of Business Management, Pune
Name of the	"FUEL TRAINING" organized by CPC for SKNSSBM Students (Certification
Training	course)
Objective	Enhancing Placement skills
Guest Speaker:	Mr.AshutoshKulkarni ,Mr.TusharPandit
Date:	3 rd April 2023 to 6 th April 2023
Time	9 am to 5.30pm
Participants	MBA I Students
Online /Offline	Offline

mode

Program Dr.RozaParashar,Prof.NiketaPatil,Mrs.AkshadaKumbhar

coordinator:

Director: Dr. Prachi Pargaonkar – Director, SKNSSBM

Central Placement Cell has arranged FUEL Training for SKN Sinhgad School of Business Management, MBA I Students from 3rd April to 6th April 2023 for Enhancing Placement Skills.

This session was organized for making studentsconfident in soft skills like developing in communication skills, preparing Resumes, grooming, Interview skills preparing themselves for better placements.

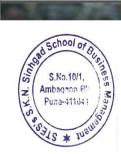
Session was very insightful and interactive and various topics were discussed such as:

- 1. Calculation in Quant
- 2. Noun and Pronoun
- 3. Basic Tricks to do mats calculations
- 4. Letter and Email Writing
- 5. Public Speaking
- 6. Active Listening
- 7. Communication Skills
- 8. Soft Skills
- 9. Quantitative Aptitude Ratio & Proportion, Blood Relation, Logical Reasoning

Overall, the Program was successful and feedback received for Training programand Guest was excellent. Students participated by in different activities by coming forward and speaking on different topics given by sir. It was more contributing to the students and additional efforts by Central Placement Cell and SKNSSBM Team Placements. It was very helpful in bringing the overall developmentamong the students for the better placements. Note: Attendance was compulsory for students. Completion Certificates will be provided to those students only who will attend the training for all days.

Dr. Prachi Pargaonkar Director –SKNSSBM

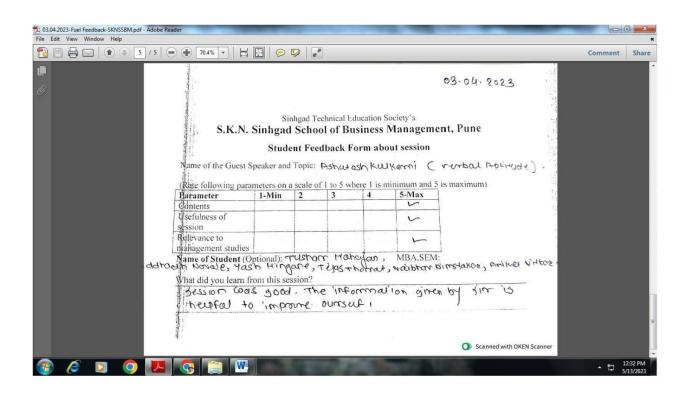
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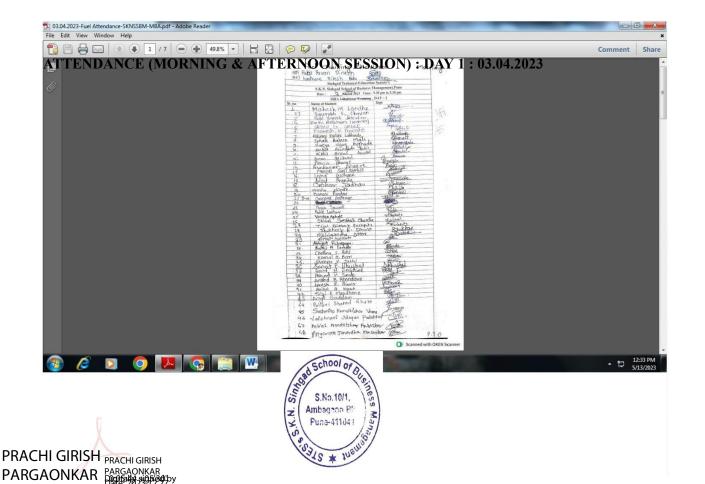


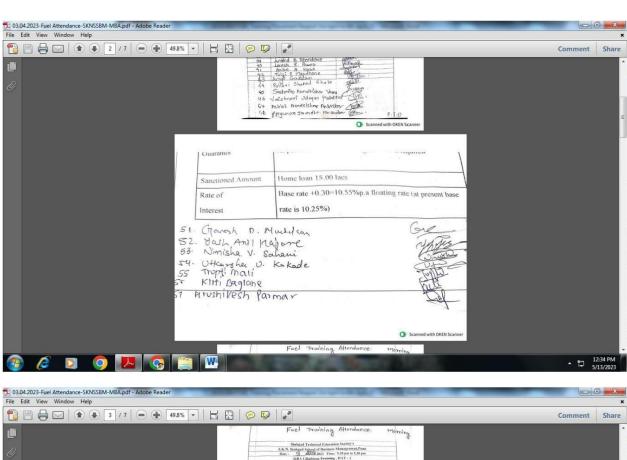
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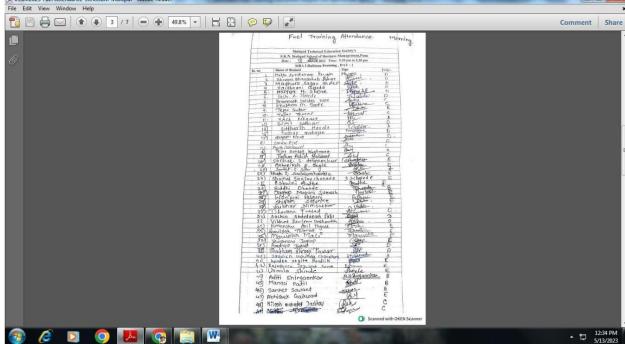


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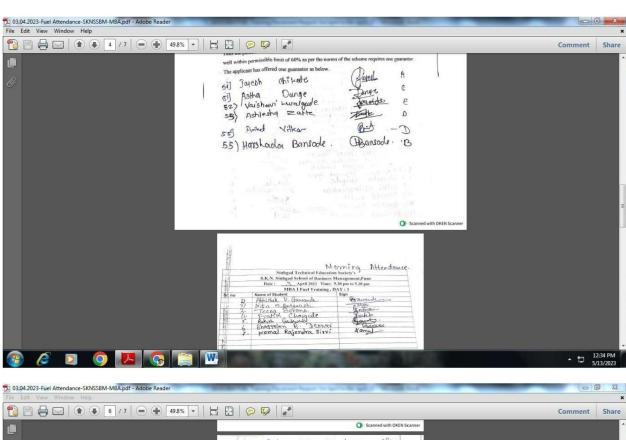


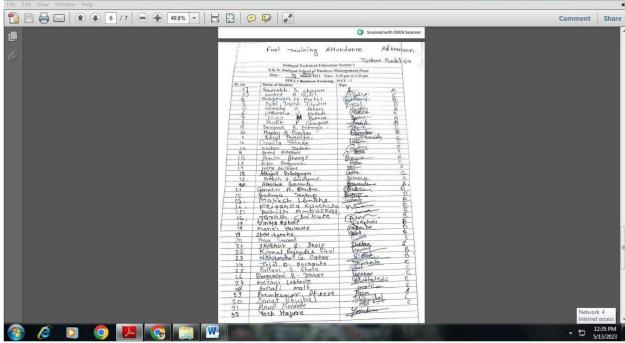




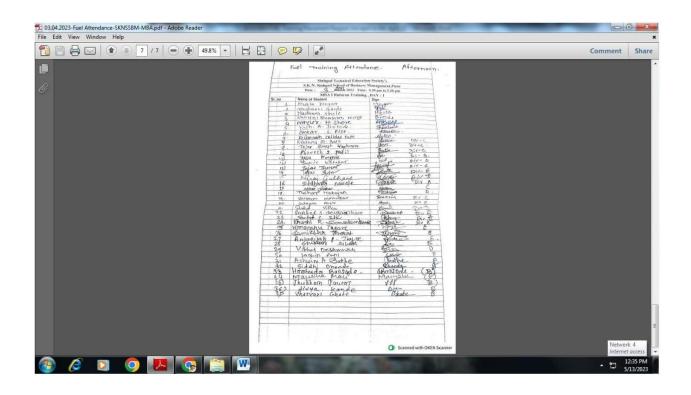












Day 2:5th April 2023 Photographs, Attendance & Feedback



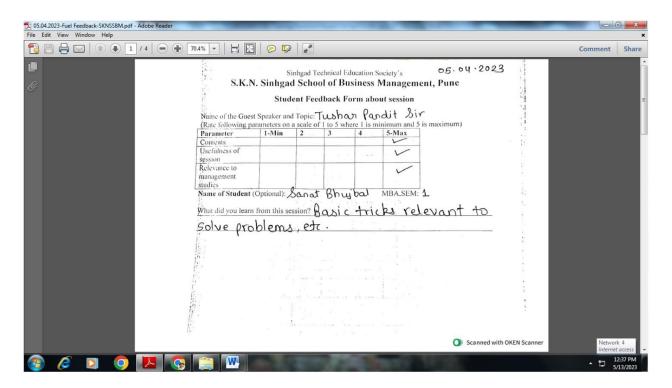




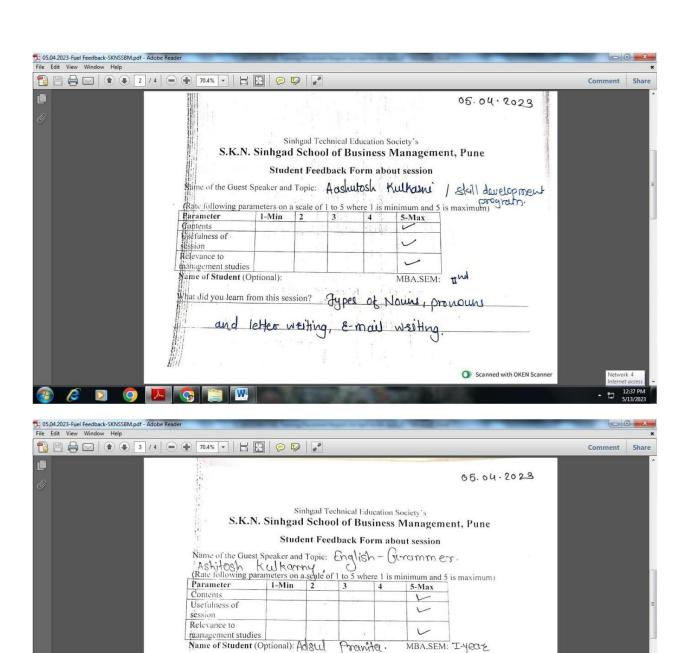












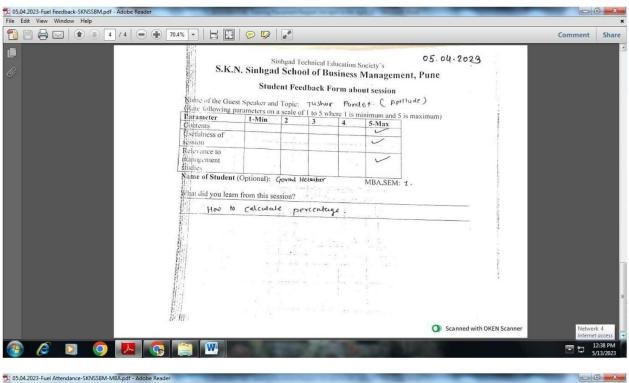
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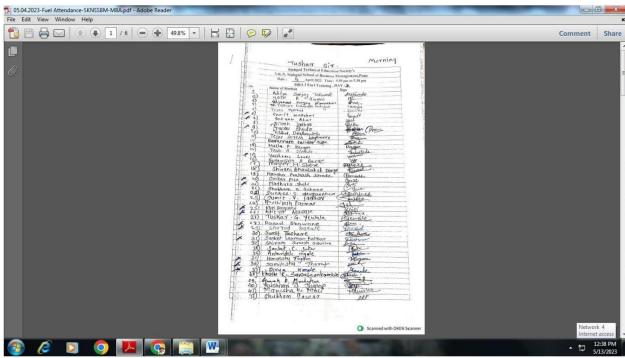
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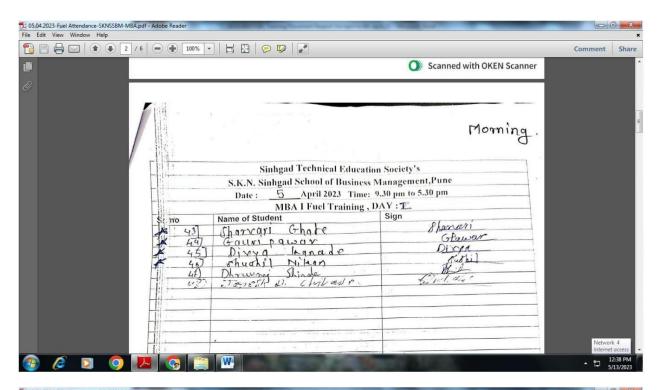
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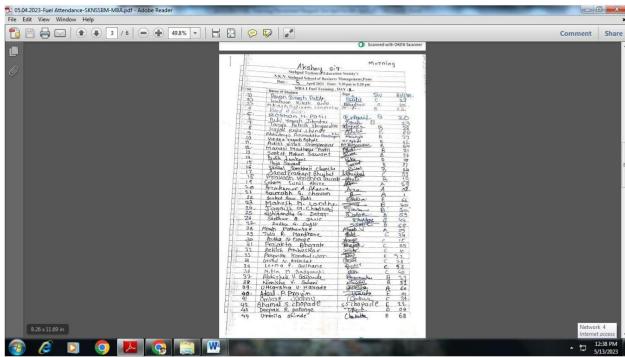




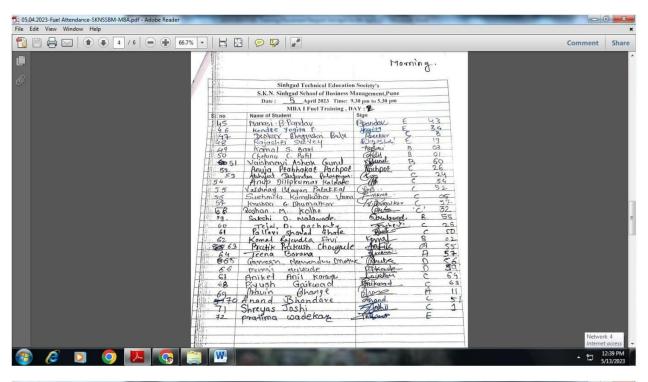


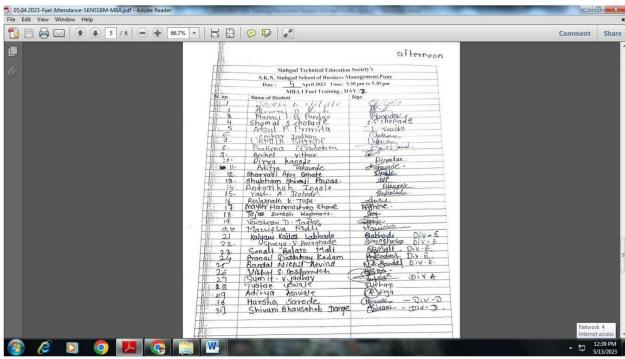




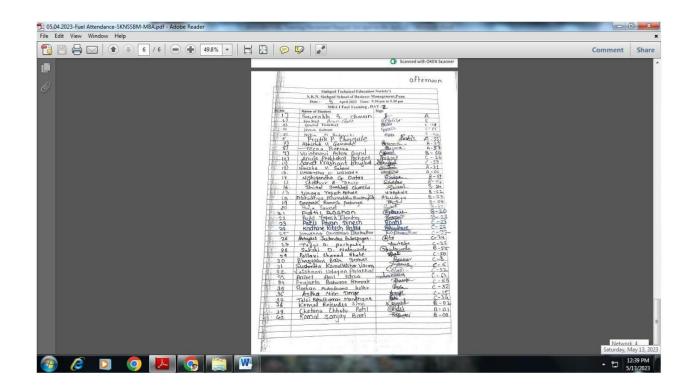






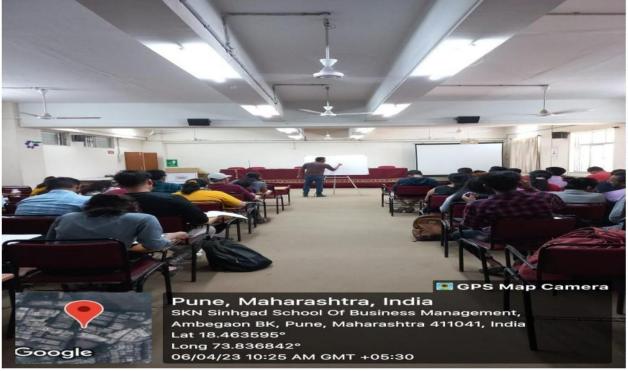










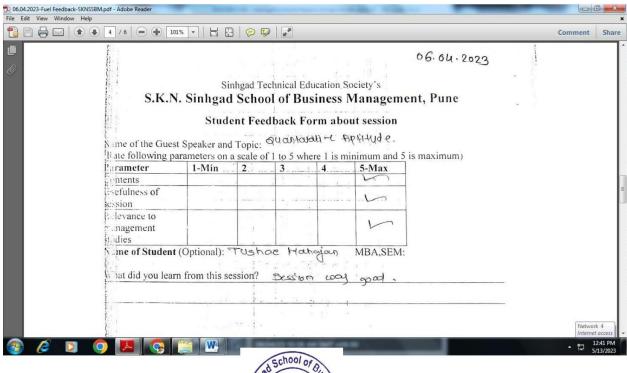




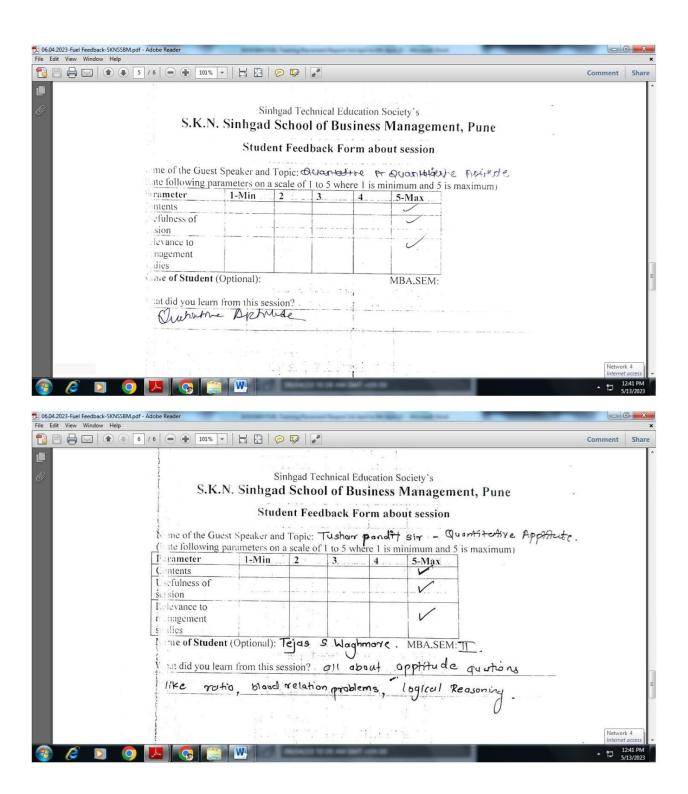




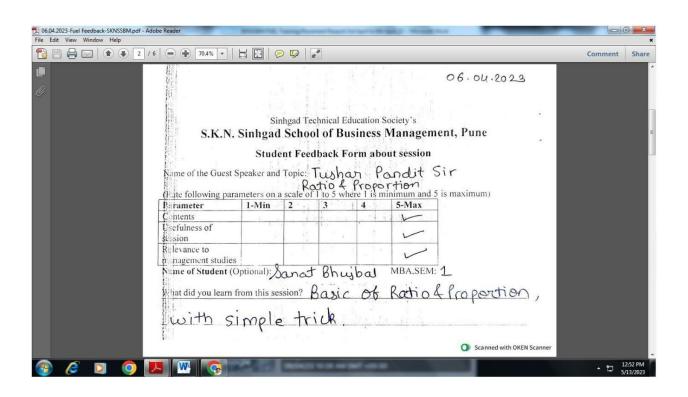




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Sinhgad Technical Education Society's							
S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT, PUNE							
	REPORT of "Guest Session"						
Date:	30 /11/2022						
Time:	11.00 am to 1.00 pm						
Mode of Delivery:	Offline						
Venue:	SKNSSBM Seminar Hall						
Topic:	Idea Generation for Start Ups						
Speaker:	Mr. Suhas Bali, Exotic Indian Organic Vegetable Grower, Rudrayani						
	Agro India						
Contact no:	8208141046						
TOTAL	214 students						
NUMBER OF							
PARTICIPANTS:							
CLASS:	MBA I (Batch 2022-24)						
PROGRAMME	Dr. Manoj Kulkarni and Dr. Sadhana Ogale						

FACULTY

COORDINATOR:

SKNSSBM Guest lecture committee organized a Guest Session of Mr. Suhas Bali, Exotic Indian Organic Vegetable Grower, Rudrayani Agro India on "Idea Generation for Startups" for MBA I students of SKNSSBM. In this session, Mr. Bali gave a brief introduction on how to generate the ideas for startups if students want to develop a startup. Mr. Bali also discussed the various strategies used for production and marketing of agricultural products. He also highlighted how the startups are important for economic growth. All the students participated in the Guest Session with enthusiasm. Questions & Answers were carried out at the end of the session. While concluding the session, Dr. Sadhana Ogale specially thanked Director Dr. Prachi Pargaonkar Madam for the continuous guidance and support.

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Guest session 'Idea generation for startups' by Mr.Suhas Mali



SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Report for "Industrial Visit (CG Industrial Solutions Ltd Ahmednagar)"

Industry Institute Interaction

Academic Year: 2022-23

Day and Date: Friday 3rd February 2023.

IQAC cell activity No: Under IQAC

Number of Student Participants: 50

Teachers: Dr.Manoj Kulkarni, Prof.Mayuri Yadav

Title of the activity: -- Industrial Visit (CG Industrial Solutions Ltd Ahmednagar)

Objectives of the activity:

- To provide students with first-hand exposure to the functioning of real-life industries
- To enhance theoretical understanding of concepts and giving practical perspective on how they are applied in the industry
- To understand the working environment, organizational culture, and job opportunities in various industries, and provides a platform for networking with industry professionals.
- To bridge the gap between classroom education and practical industrial experience.

Nature of the Activity: Visit

Outcomes of the activity: -

- Hands-on experience: Students gain hands-on experience and exposure to the real-life functioning of an industry, which helps them understand how the theories they learn in the classroom are applied in practice.
- Career awareness: Industrial visits help students understand the different careers and
 job opportunities available in different an industry, which helps them make informed
 decisions about their future careers.
- Networking opportunities: Students have the opportunity to interact with industry professionals and establish contacts that may prove useful in the future.



- Improved understanding of concepts: The practical exposure helps students better understand complex theories and concepts and strengthen their overall knowledge base.
- Interpersonal skills development: Industrial visits provide students with the
 opportunity to interact with people from different backgrounds, which helps them;
 develop their communication and interpersonal skills.
- Enhanced knowledge of industry processes: Students get an insight into the various processes involved in different industries, including production, operations, and quality control.

Overall, an industrial visit helps students develop a comprehensive understanding of the industry, which is essential for their future careers.

Nature of the Activity:

SKN Sinhgad School of Business Management had organized an industrial visit to CG Power and Industrial Solutions Ltd on 3rd February 2023. It was a very well organized trip to the manufacturing company where students got an opportunity to enhance their knowledge and skills.

During visit students got to know about how the CG Power and Industrial Solutions products are being manufactured and different operational methods to bring out the final product.

CG is an engineering conglomerate with an impressive and diverse portfolio of products, solutions and services for Power and Industrial equipment and solutions, addressing myriad needs.

CG was established in 1937 in India and since then the Company has been a pioneer and has retained its leadership position in the management and application of electrical energy.

Industry unique and diverse portfolio ranges from transformers, switchgear, circuit breakers, network protection & control gear, project engineering, HT and LT motors, drives, Power Automation Products and turnkey solutions in all these areas; thus enhancing the many aspects of industrial and personal life. This portfolio has been structured into 3 SBUs - Industrial, Power & Railways.

From this visit students learned the manufacturing cycle of the various engineering products as well as functioning of various departments like planning, production, quality, safety, HR, accounts and admin. All together it was really a wonderful practically learning experience for all the students and got very good real-time exposure to the manufacturing industry.

The industrial visit was conducted in interactive manner and at the end SKNSSBM faculty members felicitated to the CG Industrial Solutions Ltd Plant Head HR, HR Manager and Plant Manager with plants as a reciation for Green Initiative towards

environment. Question answer session was done where the CG team answered all the











Dr. Prachi Pargaonkar Director SKN Sinhgad School of Business Management



SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Report for "Industrial Visit (Godrej & Boyce Mfg. Co. Ltd)"

Industry Institute Interaction

Academic Year: 2022-23

Day and Date: Saturday 21st January 2023.

Organising Unit / Agency / Collaborating agency

IQAC cell activity No: Under IQAC

Number of Student Participants: 50

Teachers: Prof.Mayuri Yadav , Prof.Aditya Jangle

Title of the activity: -- Industrial Visit (Godrej & Boyce Mfg. Co. Ltd)

Objectives of the activity:

- To provide students with first-hand exposure to the functioning of real-life industries
- To enhance theoretical understanding of concepts and giving practical perspective on how they are applied in the industry
- To understand the working environment, organizational culture, and job opportunities in various industries, and provides a platform for networking with industry professionals.
- · To bridge the gap between classroom education and practical industrial experience.

Nature of the Activity: Visit

Outcomes of the activity: -

- Hands-on experience: Students gain hands-on experience and exposure to the real-like
 functioning of an industry, which helps them understand how the theories they learn in
 the classroom are applied in practice.
- Career awareness: Industrial visits help students understand the different careers and
 job opportunities available in different an industry, which helps them make informed
 decisions about their future careers.
- Networking opportunities: Studer professionals and establish contact

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portunity to interact with industry ove useful in the future.

- Improved understanding of concepts: The practical exposure helps students better understand complex theories and concepts and strengthen their overall knowledge base.
- Interpersonal skills development: Industrial visits provide students with the
 opportunity to interact with people from different backgrounds, which helps them:
 develop their communication and interpersonal skills.
- Enhanced knowledge of industry processes: Students get an insight into the various processes involved in different industries, including production, operations, and quality control.

Overall, an industrial visit helps students develop a comprehensive understanding of the industry, which is essential for their future careers.

Nature of the Activity:

SKN Sinhgad School of Business Management had organized an industrial visit to GODREJ AND BOYCE MANUFACTURING CO LTD. on 21st January 2023. It was a very well organized trip to the manufacturing company where students got an opportunity to enhance their knowledge and skills.

During visit students got to know about how the Godrej products are being manufactured and different operational methods to bring out the final product.

Godrej and Boyce, a Godrej Group Company, has a presence across 14 diverse businesses. It began in 1897 with the manufacture of locks, then extending to other durables (refrigerators, washing machines, air conditioners, home security systems and safes, furniture), products for institutions (office furniture, audio-visual solutions, access control systems, perimeter security solutions, bank security solutions, beverage vending machines, interior solutions, hospital and laboratory furniture) and industrial products (process equipment, materials handling equipment, industrial storage solutions, tooling, precision equipment).

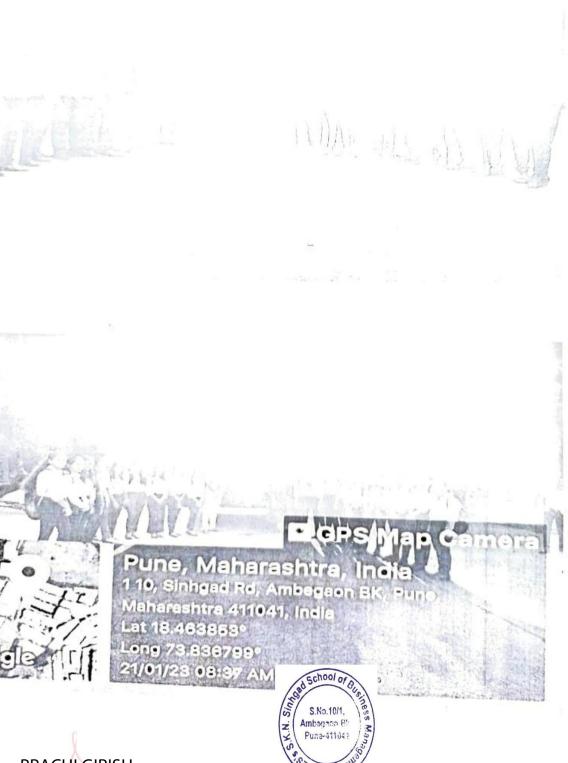
Godrej & Boyce Mfg. Co. Ltd., a Godrej Group Company, started its journey with the manufacture of high quality locks in 1897. Today, we have 15 diverse business divisions corner of India and across the globe.

From this visit students learned the manufacturing cycle of the appliance industry as well as functioning of various departments like planning, production, quality, safety, HR, accounts and admin. All together it was really a wonderful practically learning experience for all the students and got very good real-time exposure to the manufacturing industry.

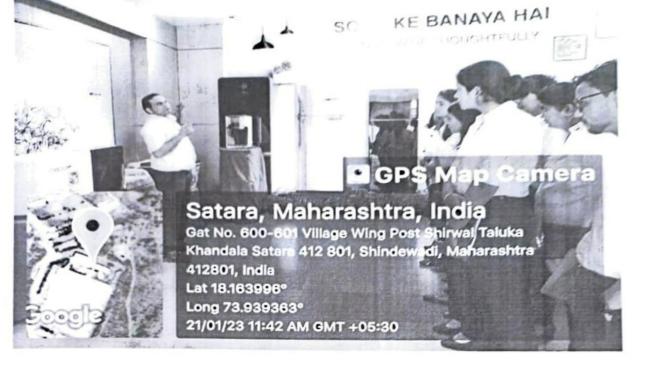


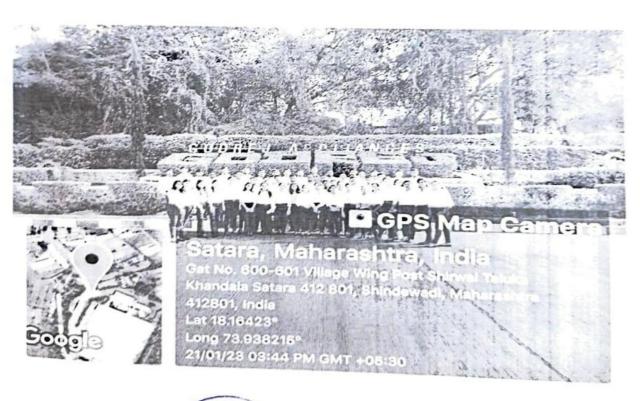
the industrial visit was conducted in interactive manner and at the end SKNSSBM faculty the embers felicitated to the Godrej Boyce HR Manager and Plant Manager with plant as a ken of appreciation for Godrej's Green Initiative towards environment. Question answer assion was done where the Godrej team answered all the questions of students. At last the fit was concluded with vote of thanks.

otos:



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SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Report on "Industrial Visit: Bombay Stock Exchange and RBI Monetary Museum"

Industry Institute Interaction

Academic Year: 2022-23

Day and Date: Friday 12th May 2023 and 19th May 2023.

Organising Unit / Agency / Collaborating agency

IQAC cell activity No: Under IQAC

Number of Student Participants:46 on 12th May 2023 and 35 on 19th May 2023

Teachers: Dr. Sadhana Ogale , Prof. Pritam Chaudari, Prof. Aditya Jangle

Title of the activity: -- Industrial Visit (Industrial Visit: Bombay Stock Exchange and RBI Monetary Museum)

Objectives of the activity:

- To provide students with first-hand introduction to the functioning of stock market
- To enhance theoretical understanding of concepts and giving practical perspective on live trading session
- To understand the working environment, job opportunities in finance sector and certification requirement for employability in capital market.
- To bridge the gap between classroom education and practical industrial experience.

Nature of the Activity: Field Visit

Outcomes of the activity: -

- Practical experience: Students gain practical knowledge about live trading. Speaker introduce about various strategies of trading in stock market.
- Career awareness: BSE forum introduced various careers and job opportunities
 available in different finance sector with respect to capital market, stock market,
 secondary market etc. with certification courses requirement which helps them make
 informed decisions about their future careers.
- Interacting prospects: Students received an opportunity to interact with working people in BSE Forums and establish connections that may prove useful in the future.

Improved understanding of concepts of Stock market working: The practical exposure helps students better understand the concept of Futures and options and it works.

Overall, an industrial visit helps students develop a comprehensive understanding of the Stock Market which is added value to their knowledge and future careers.

Nature of the Activity:

SKN Sinhgad School of Business Management had organized an industrial visit at Bombay Stock Exchange and RBI Monetary Museum on 12th May 2023 and 19th May 2023. It was a very well structured tour to the service industry where students got break to enhance their knowledge in the area of security market, capital market, Futures, option, trading staegies, live terminal trading.

Established in 1875, BSE (formerly known as Bombay Stock Exchange), is Asia's first & the Fastest Stock Exchange in world with the speed of 6 micro seconds and one of India's leading exchange groups. Over the past 143 years, BSE has facilitated the growth of the Indian corporate sector by providing it an efficient capital-raising platform. Popularly known as BSE, the bourse was established as 'The Native Share & Stock Brokers' Association' in 1875. In 2017 BSE become the 1st listed stock exchange of India.

Today BSE provides an efficient and transparent market for trading in equity, currencies, debt instruments, derivatives, mutual funds. BSE SME is India's largest SME platform which has listed over 250 companies and continues to grow at a steady pace. BSE StAR MF is India's largest online mutual fund platform which process over 27 lakh transactions per month and adds almost 2 lakh new SIPs ever month. BSE Bond, the transparent and efficient electronic book mechanism process for private placement of debt securities, is the market leader with more than Rs 2.09 lakh crore of fund raising from 530 issuances. (F.Y. 2017-2018).

Keeping in line with the vision of Shri Narendra Modi, Hon'be Prime Minister of India, BSE has launched India INX, India's 1st international exchange, located at GIFT CITY IFSC in Ahmedabad.

Indian Clearing Corporation Limited, a wholly owned subsidiary of BSE, acts as the central counterparty to all trades executed on the BSE trading platform and provides full novation, guaranteeing the settlement of all bonafide trades executed.

BSE Institute Ltd, another fully owned subsidiary of BSE runs one of the most respected capital market educational institutes in the country.

BSE has also launched BSE Sammaan, the CSR exchange, is a 1st of its kind initiative which aims to connect corporate with verified NGCs. BSE's popular equity index - the S&P BSE SENSEX - is India's most widely racked stock market benchmark index. It is traded internationally on the EUREX as well as leading exchanges of the BRCS nations (Brazil, Russia, China and South Africa)

PRACHI GIRISH Digitally signed by PRACHI PARGAONKAR GIRISH PARGAONKAR Description 23.08.08 10:35:58

Trainers from BSE Forum who provides education to the students about stock market worked, live terminal trading, how futures and options work, trading strategies and opportunities in stock market, requirement of certificate in different profile on non-banking financial institutions. The industrial visit was conducted in interactive manner and at the end SKNSSBM faculty members felicitated to the Team Members of BSE Brokers Forum. Question answer session was done where the trainers Dr. Aditya and Mr.Kaushal Mishra clear all doubt of the of students..

After visit to BSE brokers forum Student visited RBI Monetary Museum. Money is an intrinsic component of the cultural heritage of a country mirroring its socio-economic history. India was one of the earliest issuers of coinage in the world and has been home to many-a-monetary experiment recorded in history.

The RBI Monetary Museum aims at documenting and preserving this heritage. The Museum proposes to put in place permanent, temporary and itinerant exhibits of the representative coinage of India, paper currency, gold bars as well as financial instruments and curiosities down the ages. It also aims at stimulating research and study on the evolution of money around the Indian Ocean Rim and disseminating information to the Public anent currency & finance.

In the Museum information about introduction of currency to recent currency has been shown through Video clippings after that video students visited to see variety of currencies from ancient days.

At last the visit was concluded with Gate way of India sight-seeing.









































Dr. Prachi Pargaonkar Director

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		Aniket Karwa
		Abhijeet Bhatkar
	18	Akash Mathankar
	19	Hrushikesh Ingle
	20	Prajwal Dangore
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13 Subodh G Korde			
14 Renuka Madhurkar	-		
15 Abhijeet Palaspagar			
16 Gayatri Mahale	-		
17 Suraj Navendar			
18 Rutuja Kadam	-		
19 Leena Gulhane	-		
20 Alexas Bog	-	_	
21 Samiksha Ingavle	-		
22 Pranjal Kamble			
23 Vishal Deshmukh		_	
24 Arjun Rathod		-	
25 Ayush Shere		-	_
26 Ashish šadhao			
27 Abhijeet Sarate			_
28 Govind Hisalkar			_
29 Sujit Mote		_	
30 Suraj Lande			
31 Shubham Alpe			
31 Shipbing Abir			
32 Prajwal Ahir		HIE	
33 Sharvan Ghate			
34 Dr Sadhana Ogale			
35 prof. Pritam Chaudhan	_		



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Faculty Attended Program Bootcamp

Report:

Academic Year: 2022-23

Duration: 5 Days from 19th June 2023 to 23rd June 2023

No. of faculty Members attended: 03

Venue: College of Engineering Pune (COEP)

Brief Report:

The MIC and AICTE are organized an "Innovation, Design, and Entrepreneurship (IDE) Boot camps" for students and Faculty Members /Teachers from Higher Education Institutes and Schools having a keen interest in innovation, design, and entrepreneurship and students. The Boot camps was organized from 19th June 2023 to 23rd June 2023 in 6 locations in India.

- 1. Bhopal (Madhya Pradesh)
- 2. Bhubaneswar (Odisha)
- 3. Chennai(Tamil Nadu)
- 4. Chandigarh
- 5. Guwahati(Assam)
- 6. Pune (Maharashtra)

Key Focus Areas of the Bootcamp cum Design Week

- i. Training: Principles of Product Design, Innovation Validation, Design thinking, Value proposition, Business model, and Marketing.
- ii. Interaction: Participants, Experts, Mentors, Startup-Founders, potential investors
- iii. Leadership/expert talks: Various experts/leaders in the area of innovation and entrepreneurship

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- iv. Experience Sharing: MIC alumni who established their enterprise share their experience
- v. Mentoring: During all five days and also through the portal round the year
- vi. Pitching: The pitching of participants will be evaluated and experts will give them tips for improvement.
- vii. Networking and connecting opportu with other startups, partners, and other p

with like-minded people and forge partnerships startup ecosystem

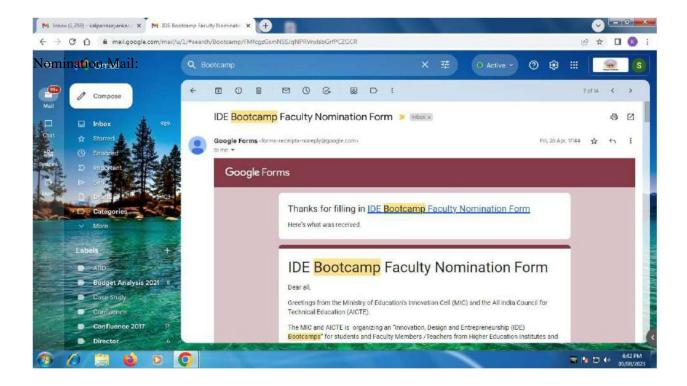
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The boot camp was organized for 5 days physically. Following Faculty Members attended Boot camp at COEP (Pune):

- 1. Dr.Sadhana Ogale
- 2. Prof.Sheetal Sarnot
- 3. Prof. Pritam Chaudhari

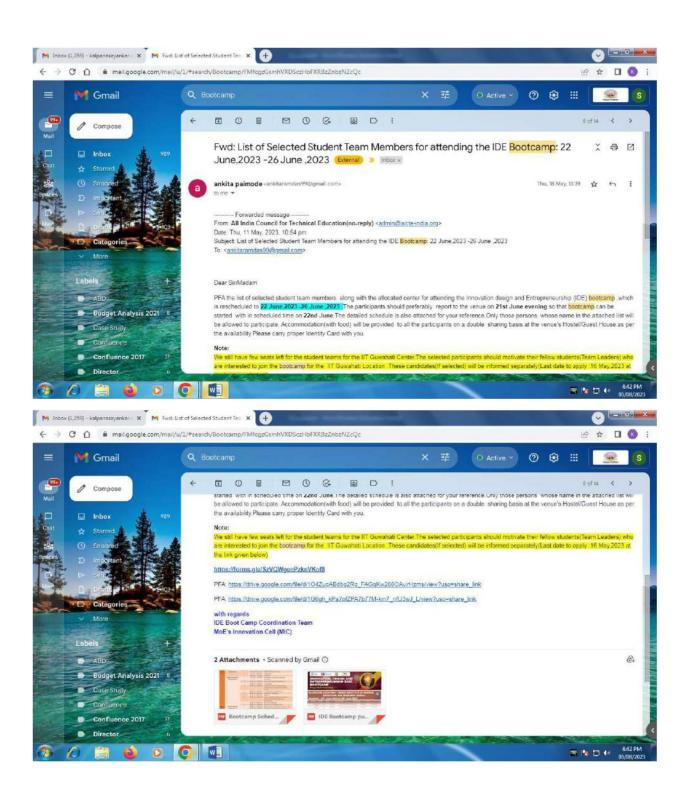
Outcome of the Activity:

- 1. How to explore student by different activities?
- 2. Focus on Design Thinking
- 3. Various activities and areas related to critical thinking like MBA Canvas Preparation, Patent filing, Ergonomics, sustainability and start up
- 4. Interacted with different student's team who came for pitching idea
- 5. How to prepare proposal for IIC a

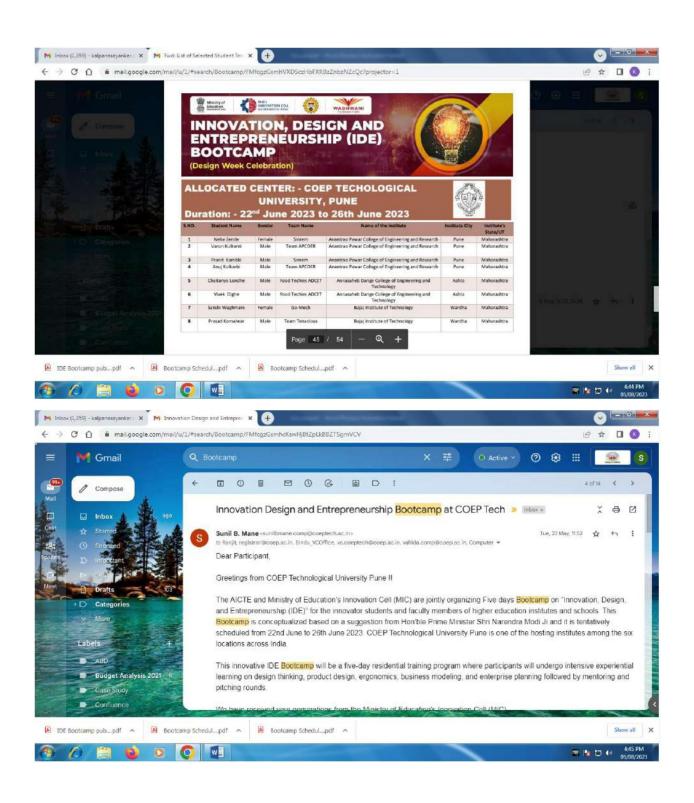


Selection mail:

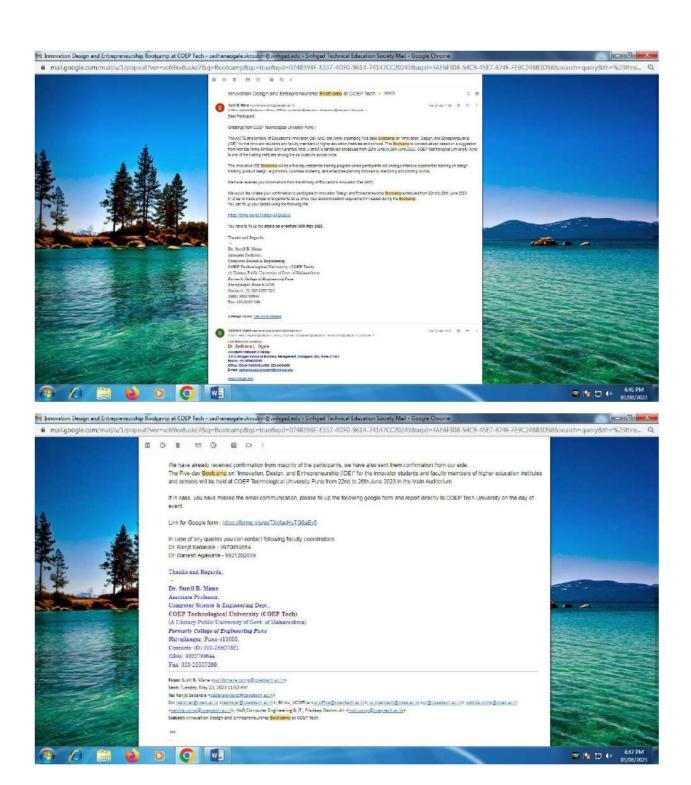




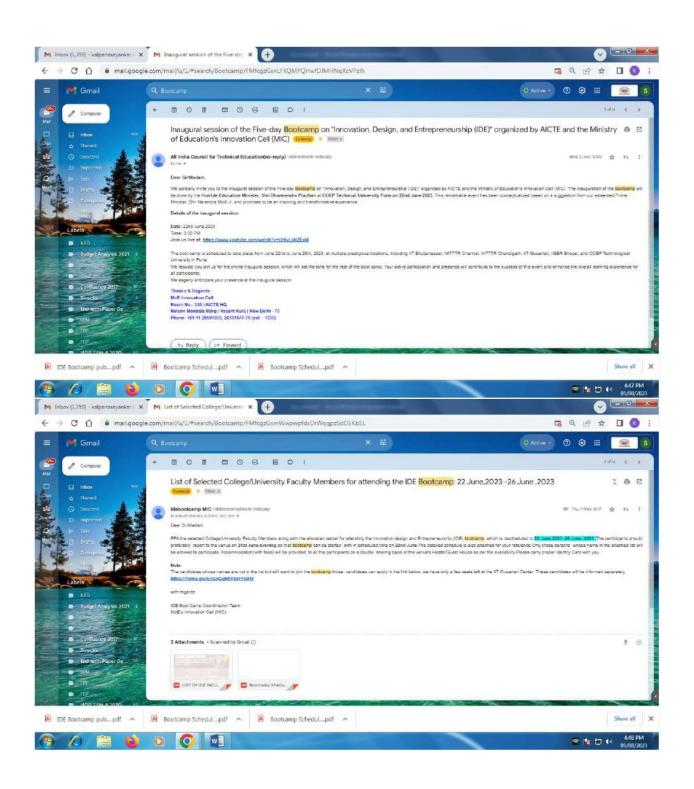




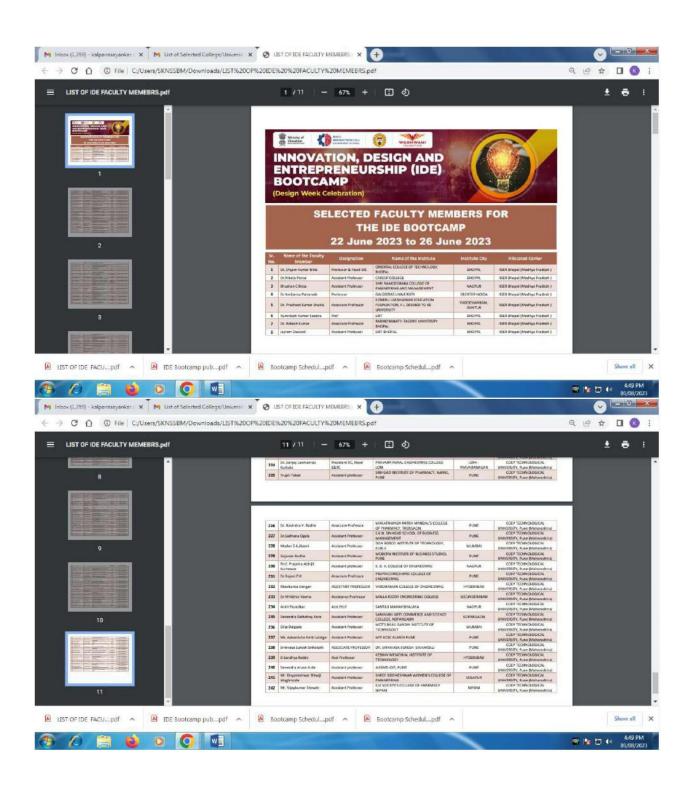










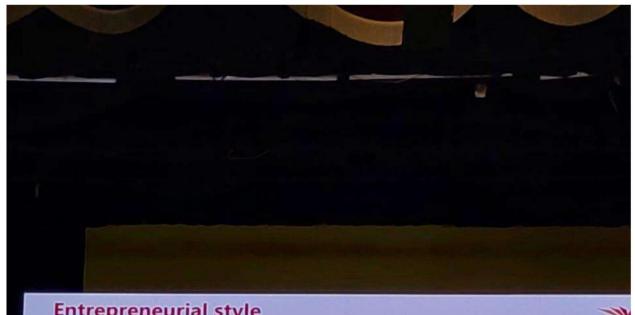












Entrepreneurial style



YOU ARE A MAKER

Makers bring ideas to life through tangible plans. A maker sees the big picture and the smallest details, simplifies complex problems - their strength lies in execution. Simply put, they're great at getting things done. Makers prefer processes and systems over people, and apply their organizational skills across fields.

CORE DESIRE

SOLVE PROBLEMS EFFICIENTLY

CORE FEAR

LOSING CONTROL

CORE PRIORITY

PROCESS

STRENGTHS

- · Very disciplined and organized
- Goal-oriented
- Master Planner

You are very good at planning and operational work; coming up with structures, processes, and systems to get things done as efficiently as possible.

WEAKNESSES

- Does not like to give up control
- Can be dominating or aggressive
- · Low emotional quotient

You are naturally focused on process and tasks - you will need to connect with people and be open to new ideas to be an effective leader and entrepreneur.











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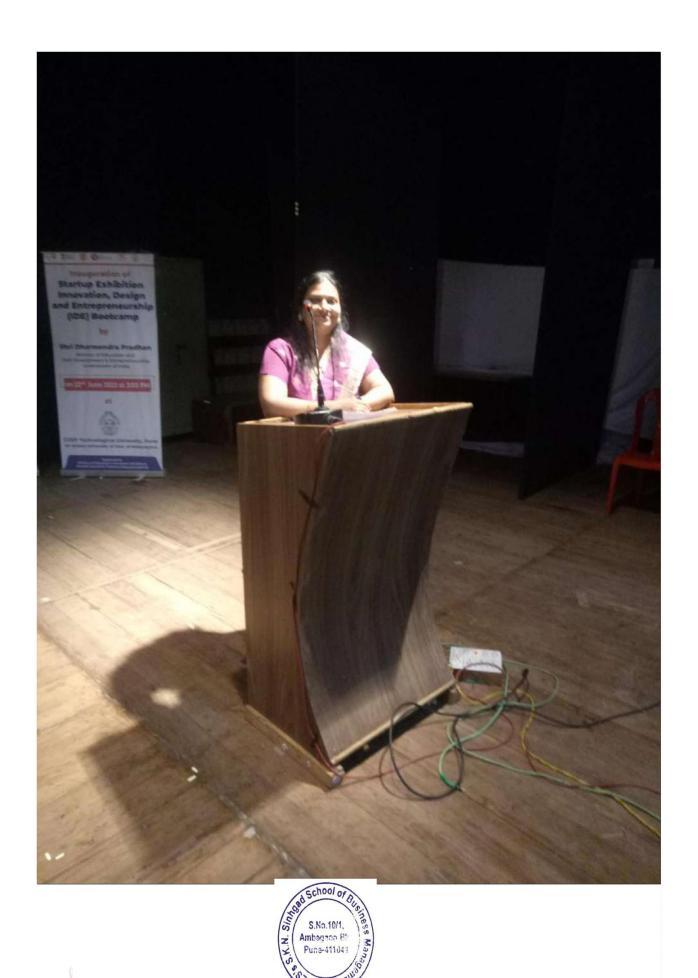














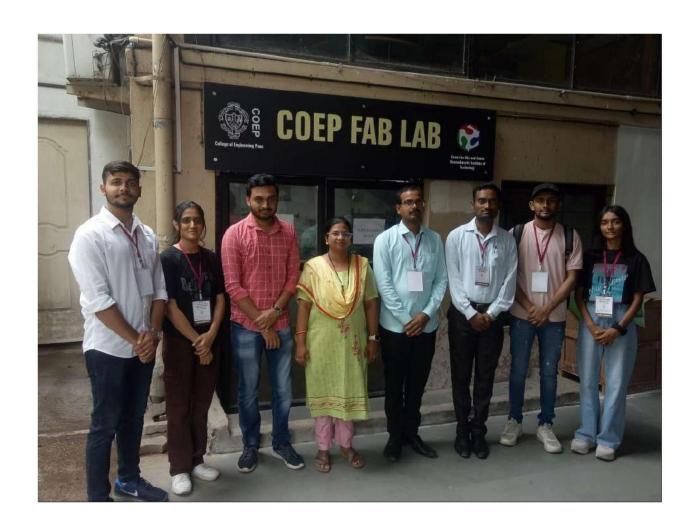
















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INNOVATION, DESIGN AND ENTREPRENEURSHIP (IDE) **BOOTCAMP**

(Design Week Celebration)



		Date	s: 22 nd -26 th June	2023
Day	Modules	Session No	Time	Session Topics
DAY 1	Inauguration	30331011140	09:00 A.M - 9:45 A.M	Registration & Networking
22 nd June	augurusion		9:45 A.M - 10:45 A.M	Inauguration
			10:45 A.M - 11:15 A.M	-
	Design Thinking for	1	11:15 A.M - 12:00 P.M	Programme overview and Learning
	Entrepreneurs			Outcomes
	·	2	12:00 P.M - 01:00 P.M	Design Thinking for Entrepreneurs
			01:00 P.M - 02:00 P.M	Lunch Break
		3	02:00 P.M - 03:00 P.M	Leadership Talk on "Design thinking
		3	02.00 P.IVI - 03.00 P.IVI	strategies for innovation and business
				Success
		4	03:00 P.M - 04:00 P.M	Find Your Flow : Self Discovery
		5	04:00 P.M - 04:15 P.M	Feedback & Takeaways
			04:15 P.M - 04:45 P.M	High Tea
		6	04:45 P.M - 05:45 P.M	Deliver Delightful CX-Basics of product
				engineering, product design and
				development
			07:30 P.M - 08:30 P.M	Dinner & networking
		7	08:30 P.M - 10:00 P.M	Bonfire: Product design Pitch 1
DAY 2	Human Centred	8	09:00 A.M - 09:15 A.M	Recap of Day 1 & Objective setting for Day 2
23 rd June	Approach to		09:15 A.M - 11:00 A.M	Empathize: Design thinking process in
	Opportunity			problem-solving contexts
	Discovery		11:00 A.M - 11:15 A.M	Tea Break
		9	11:15 A.M - 01:00 P.M	The Entrepreneurial Journey: How to find the
				right path to building a start-up
			01:00 P.M - 02:00 P.M	Lunch Break
		10	02:00 P.M - 03:00 P.M	Understanding Markets, segments and
		11	02-00 DA4 04-00 DA4	Market Estimation
		11	03:00 P.M - 04:00 P.M	Leadership Talk on "Insights from the design process to arrive at ideal solutions"
			04:00 P.M - 04:30 P.M	High Tea
		12	04:30 P.M - 05:30 P.M	Design thinking approach to understand
		12	04.30 P.IVI - 03.30 P.IVI	customers: Identifying your Customer
				Persona
			05:30 P.M - 05:45 P.M	Feedback & Takeaways
		13	05:45 P.M & 06:45 P.M	Ergonomics in product design and development
			07:30 R/M - 08:30 P.M	Dinner & networking
		14	Z 08:30 P.M - 10:00 P.M	Bonfire: Product design Pitch 2
DAY 3	Building Sustainable	15	Funa-411041 3 5 A.M	Recap of Day 2 & Objective setting for Day 3
24 th June	Business model		O A.M	Craft your value proposition to build your
CHI GIRISH	Digitally signed by PRACHI C	GIRISH	13 W	differentiation

	1.0	44.45 A M 04.00 DM	Finterpress of the transfer of
	16	11:15 A.M - 01:00 P.M	Entrepreneur talk on "Build your startup's
		04 00 014 02 00 014	Competitive Advantage"
	47	01:00 P.M - 02:00 P.M	Lunch Break
	17	02:00 P.M - 03:00 P.M	Introduction to Business model
	18	03:00 P.M - 04:00 P.M	Leadership Talk on "Innovation for achieving
		0	for SDGs"
		04:00 P.M - 04:30 P.M	High Tea
	19	04:30 P.M - 05:30 P.M	Sketch your Lean canvas
		05:30 P.M - 05:45 P.M	Feedback & Takeaways
	20	05:45 P.M - 06:45 P.M	Understanding needs of the User-Ergonomics
			evaluation and testing:
		07:30 P.M - 08:30 P.M	Dinner & Networking
	21	08:30 P.M - 10:00 P.M	Bonfire: Product design Pitch 3
DAY 4 Overview on Grants	22	09:00 A.M - 09:15 A.M	Recap of Day 3 & Objective setting for Day 4
25 th June & Funding		09:15 A.M - 11:00 A.M	Expert session on Story Branding for Pitch
opportunities for			deck
student start-up		11:00 A.M - 11:15 A.M	Tea Break
&	23	11:15 A.M - 01:00 P.M	Overview on Grants & Funding opportunities
International			for student start-up
Markets		01:00 P.M - 02:00 P.M	Lunch Break
& Ditab Varratda a	24	02:00 P.M - 03:00 P.M	International Markets
Pitch Your Idea			(Identifying and investing in the right
			Channels, Brand and Product Marketing &
			Envisage market position & implementation
			market penetration strategy)
	25	03:00 P.M - 05:00 P.M	Pitch Presentation
	26	05:00 P.M - 05:30 P.M	High Tea
	26	05:30 P.M - 18:50 P.M	Pitch Presentations
		06:50 P.M - 07:00 P.M	Feedback & Takeaways
	27	07:00 P.M - 08:00 P.M	Pitch Presentations
		08:00 P.M - 09:00 P.M	Dinner & Networking
DAY 5 Pitch Your Idea			
26 th June	28	09:00 A.M - 09:15 A.M	Recap of Day 4 & Objective setting for Day 5
	28	09:15 A.M - 11:00 A.M	Pitch Presentations
		09:15 A.M - 11:00 A.M 11:00 A.M - 11:15 A.M	Pitch Presentations Tea Break
	28	09:15 A.M - 11:00 A.M 11:00 A.M - 11:15 A.M 11:15 A.M - 01:00 P.M	Pitch Presentations Tea Break Pitch Presentations
		09:15 A.M - 11:00 A.M 11:00 A.M - 11:15 A.M	Pitch Presentations Tea Break
		09:15 A.M - 11:00 A.M 11:00 A.M - 11:15 A.M 11:15 A.M - 01:00 P.M	Pitch Presentations Tea Break Pitch Presentations





SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Workshop on Intellectual Property Rights (IPRs) and IP management for start up

Academic Year

: 2022--23

Day and Date: 26/4/2023 and 4/5/2023

Organising Unit / Agency / Collaborating agency: S.K.N. Sinhgad School of Business

Management

Number of Student Participant: 136+41

Teachers: 20

Title of the activity: Faculty Development Program on Research Methodology

Objectives of the activity: 1) To create awareness about IPR.

2) To create awareness about Patent & Design filling

Nature of the Activity: Workshop

Brief Report: On 26/4/2023 and 4/05/2023 expert talk was organized. Mr. Pankanj Borkar, Dy.

Controller of Patent & Designs interacted with students through online Mode and explore IPR

area. Dr. D.P. Rane Conducted offline session in the college premises and expresses his views

about IPR and explains process and discuss roll of IPR in start up.Mr. Sunil Khilare explored

patent filling process on 4th May 2023. This session was interactive. Program was coordinated by

Dr.Sadhana Ogale, Dr. Roza Parashar, Prof. Pritam Chaudhari under guidance of Director Dr.

Prachi Pargaonkar & Dean Dr.yatin Bokil.

Outcomes of the activity: -

1) To create awareness about role and importance of IPR fopr Startup.

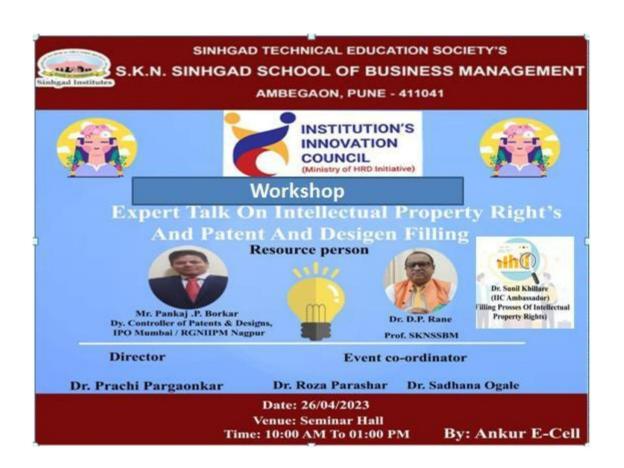
2) Students and Faculty members know about different IPR types & patent filling process

in detail.

Director Dr. Prachi Pargonkar



Event Coordinator Dr.Sadhana Ogale









Report On Guests Lecture:

Topic: Financial Literacy Workshop in Association with M/s Ambition Learning Solution Day 1st Introduction to Mutual Funds.

Spokes Person: Mr. Mickey Gala Instructor & Sr. Mentor

Conducted On: 12th January 2023

The Guest Lecture Conducted Online Mode at SKNSSBM on the 12th January 2023. Resource Person-Mr. Mickey Gala Instructor & Sr. Mentor spoke on the topic- Financial Literacy Workshop in Association with M/s Ambition Learning Solution, Introduction to Mutual Funds. He made the session very interesting by involving trading concepts as easy as simple. He also explained the investment objectives like Taking control of your Financial Future, Equity Funds, Sector Funds, Tax Planning, Index Funds, Debt Funds, Balance Funds in details with their types of Loads. Later, he walked the students a series of slides that help them to identify the current scenario of Introduction of Mutual Funds. After that, he explained about Inflation and Fixed Deposit. Then our Director Dr. Prachi Pargaonkar madam encourage the students for their Involvement. The our Dean Mr. Yatin Bokil sir, Teaching staff and non teaching staff who have contributed to the success of this program. The session was very interactive and ended with many students requesting for much more session.



SKN Singad School of Business Management,

Ambegaon (Bk), Pune -411041

Report on 'Investor Awareness Programme'

[KYC Procedure	opening of Trading and demat Account}]
Duration:	1 Hours
Date:	20 February 2023 (Monday)
Time:	10.00 am to 11.00 am
Mode of Delivery :	Online

Topic:
Guest Speaker:
Total number of students

Investor awareness Programme Mr. prashant Parit 55 students

With the intention of making students aware about the stock-trading and capital-market, a guest lecture was held for the students of SKNSSBM in which Mr. prashant Parit was the lecturer for the session. The lecture started with the introduction to the Securities and Exchange Board of India (SEBI).

Objectives

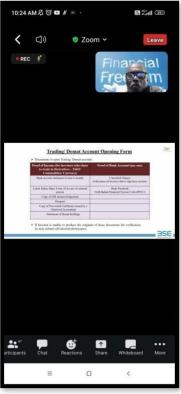
- 1. Enhanced awareness about investing in general and invest options in particular.
- 2. Better money management leading to financial prosperity and peace of mind.
- 3. Better planning for important financial goals.

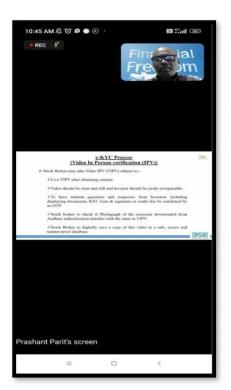
Around 55 Students actively participated in the 60 minutes seminar. A brief summary of the contents of the speaker talk is given below.

Mr. Prashant Parit talked about the benefits of investing in the capital markets and how to go about making wise investment decisions, how to achieve financial freedom, the actual meaning of saving and investment, overall process of Cash flow as well.

He explained e-KYC process in detailed of Attorney, what are pre-requisites for buying/selling in security market, Brokerage plan, etc.



















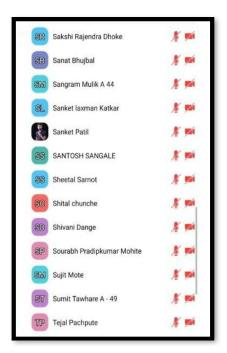
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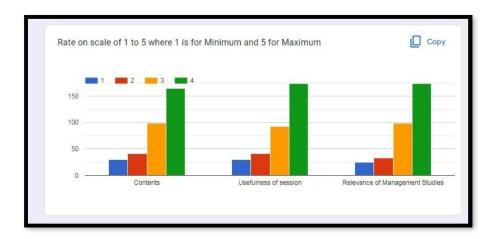








Feedback-



Mr.Prashant Parit session was an interactive one, which helped to clear the doubts that popped-up in the minds of the young management students. Such sessions are often conducted in SKNSSBM so that apart from the course studies, students get knowledge about the corporate world.



PRACHI GIRISH

SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Notice

Date: 17/3/2023

All the registered students for Mutual Fund NISM Certification Module V 40 hrs. Workshop are hereby informed that session will be conducted as per below schedule online mode. Details of the schedule are as follows:

Speaker: Mr. Prashant Parit

Day ,Date & Time:

Sunday, 19/3/2023, 10.00 a.m. to 4.00 P.M.

Monday 20/3/2023, 10.00 a.m. to 4.00 P.M.

Tuesday 21/3/2023, 10.00 a.m. to 4.00 P.M.

Thursday 23/3/2023, 10.00 a.m. to 4.00 P.M.

Friday 24/3/2023, 10.00 a.m. to 4.00 P.M.

Saturday 25/3/2023 10.00 a.m. to 4.00 P.M.

Tuesday 28/3/2023 10.00 a.m. to 2.00 P.M.

Join Zoom Meeting:

https://us02web.zoom.us/j/83393018245?pwd=M3IVU3FBNmhGOGQwKytvY0dVbWprUT09

Meeting ID: 833 9301 8245

Passcode: 101183

Any query contact to Dr.Sadhana Ogale

Program Coordinator

Dr.Sadhana Ogale

Dr. Prachi Pargaonkar

S.K.N. Sinhard School of Business Management





SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Notice

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Meeting ID: 833 9301 8245

Passcode: 101183

Any query contact to Dr.Sadhana Ogale

Program Coordinator

Dr.Sadhana Ogale

A Siny Stanger

Dr.Prachi Pargaonkar



SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Report of Mutual Fund NISM Certification Module V Workshop

Academic Year

: 2022-23

Day and Date:

Sunday, 19/3/2023

Monday 20/3/2023

Tuesday 21/3/2023

Thursday 23/3/2023

Friday 24/3/2023

Saturday 25/3/2023

Tuesday 28/3/2023

Organising Unit / Agency / Collaborating agency: S.K.N. Sinhgad School of Business Management and AMBITION LEARNING SOLUTIONS

Number of Student Participants: 22

Teachers: 2

Title of the activity: -Mutual Fund NISM Certification Module V Workshop

Objectives of the activity:

1) To provide knowledge about Mutual Fund details

2) Students should appear and clear for the NISM Module V

examination

Nature of the Activity: Workshop of 40 Hrs.

Brief Report:NISM Certification Module V was coordinated by Dr.Sadhana Ogale along with Ms. Vaidehi Apte Assistant Manager of AMBITION LEARNING SOLUTIONS. This session was conducted online mode and contents delivered by Mr. Prashat Parit trainer and certified financial Planner of the AMBITION LEARNING SOLUTIONS. Opportunity given to the students to gain knowledge about Mutual Fund and become distributor by Giving Exam and generate ARN certificate. Study Material was provided by the organisers. Crash course and Mock test was conducted before appearing for final exam.





Following Contents covered during this training:

Chapter	Topic
1	Investment Landscape
2	Concept and Role of Mutual Fund
3	Legal Structure of Mutual Funds in India
4	Legal Regulatory Framework
5	Scheme Related Information
0	Fund Distribution and Channel Management Practices
7	Net Asset Value, Total Expense Ratio and Pricing of Units
8	Taxation
g	Investor Services
10	Risk, Return and Performance of Funds
11	Mutual Fund Scheme Performance
12	Mutual Fund Scheme Selection
13	Numericals
14	Additional Questions - 1
15	Additional Questions - 2

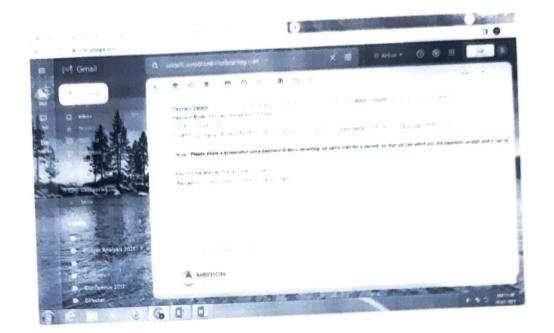
Outcomes of the activity: - 1) Students Learned details of Mutual Fund

2) 16 Students appeared for final Exam of NISM

Problems if any: 1) network issue

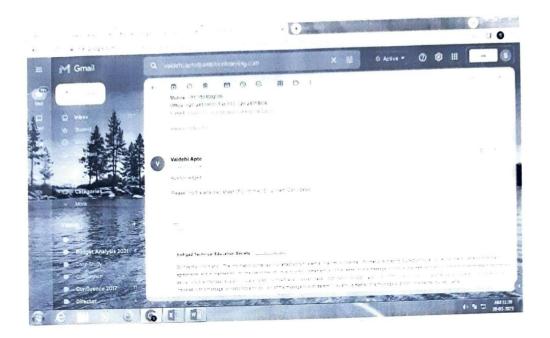


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No. of People Appeared for Certification Exam :

email-id	Candidate name	Contact Number
akshaynavgire10@gmail.com	Akshay Vitthal Navgire	9325990291
payalkharmale20@gmail.com	Payal Raosaheb Kharmale	7387831205
naveenkyerawar@gmail.com	Naveenkumar Shivaji Yerawar	9405640622
rjthakur482@gmail.com	Rajesh Vinodsingh Thakur	8177893899
sadhanaogale2@gmail.com	Sadhana Laxman Ogale	9594002306
sheettal.mmunot@gmail.com	Sheetal Rahul Sarnot	9405605804
rohitborade01@gmail.com	Rohit Ram Borade	9561965484
chavangs1409@gmail.com	Gaurav Sitaram Chavan	8605820502
sangrammulik21@gmail.com	Sangram Hanumant Mulik	7410575746
akashs9881@gmail.com	Akash Sangvikar Baliram	9881353772
sharvarighate22@gmail.com	Sharvari Ajay Ghate	8600080814





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sadhu.kkpyg22@sinhgad.edu	SADHU GANESH SAGLE	7387446246
anambuskar777@gmail.com	Ashish Nandkishor Ambuskar	9405779468
simranahuja2800@gmail.com	Simran Vijay Ahuja	8788818080
mahesh2mane@gmail.com	Mahesh Babasaheb Mane	9579792940
radhasurve2000@gmail.com	Radha H .Surve	8767819650
aadarshpaliwal1432@gmail.com	Aadarsh Satish Paliwal	9373463121
yjkepna@gmail.com	Yogita Jayendra Kadam	9370477943

Link Schedule:

Topic: NISM Batch WEB 046

Time: Mar 19, 2023 10:00 AM India

Every day, until Mar 24, 2023, 6 occurrence(s)

Mar 19, 2023 10:00 AM

Mar 20, 2023 10:00 AM

Mar 21, 2023 10:00 AM

Mar 23, 2023 10:00 AM

Mar 24, 2023 10:00 AM

Mar 25, 2023 10:00 AM

Please download and import the following iCalendar (.ics) files to your calendar system.

Daily:

https://us02web.zoom.us/meeting/tZcufuqorzMoHtF2BrBwzyti9mfSKJ0pdSzP/ics?icsToken=98tyka GrrTIpGtWdsh2CRpwqA4r4b TzmFxBgrd7zj33ITdJexf b-9EAZIVQMjU

Join Zoom Meeting

https://us02web.zoom.us/j/83393018245?pwd=M3lVU3FBNmhGOGQwKytxY0dVbW3rU104





Meeting ID: 833 9301 8245

Passcode: 101183



ciniqui Cicud HC Video Meetind

Topic: NISM - Crash Course Time: Mar 24, 2023 04:00 PM India

Join Zoom Meeting 171ps. 14802 r eti zbom us = 55 1/828 131

Meeting ID: 863 5828 7956 Passcode, 790016

Please join the class at 4.00pm. This will help you for Clearing NISM Exam



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Dear Candidate

Tomorrow we have arranged an Orientation session for candidates who slexams are scheduled. Requesting all to join.

Topic NISM Crash Course Time: Mar 28 2023 04:00 PM India

Join Zoom Meeting

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Meeting ID: 880 2236 6089 Passcode: 267889





No. of Students attended and registered

1.	Akshay		Vitthal	Navgire	
2.	Vivek	Keshavr	ao	Gajbhiy	e
3.	Payal	Raosahe	eb	Kharma	le
4.	Naveen	kumar	Shivaji	Yerawa	r
5.	Rajesh	Vinodsii	ngh	Thakur	
6.	Sadhan	a	Laxman	Ogale	
7.	Sheetal		Rahul	Sarnot	
8.	Krushna	a	Mahade	90	Bade
9.	Pradny	а	Kisan	Mapari	
10.	Rohit	Ram	Borade		
11.	Gaurav	Sitaram	Chavan		
12.	Sangrai	m	Hanum	ant	Mulik

13. Akash Baliram Sangvikar
14. Sharvari Ajay Ghate
15. Nishigandha Ganpat Datar

16. Pratik Anil Lamkane

17. Ayush HemantSahare

18. SADHU GANESH SAGLE19. Ashish Nandkishor Ambuskar

20. Simran Vijay Ahuja

21. Mahesh Babasaheb Mane

22. Radha H .Surve

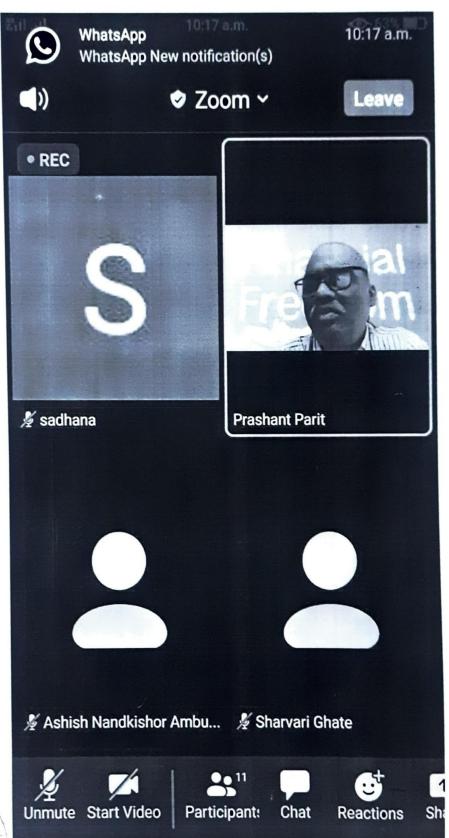
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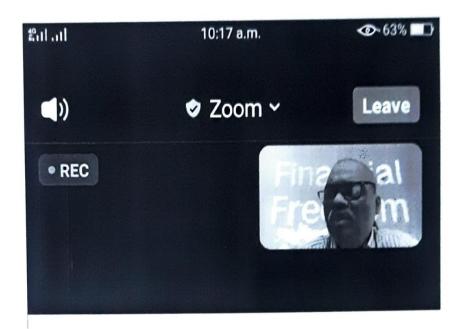












CHAPTER 1 - INVESTMENT LANDSCAPE

· Investors and their financial goals

 Saving or investment Different asset classes

Investment risks

Risk measures and management strategies

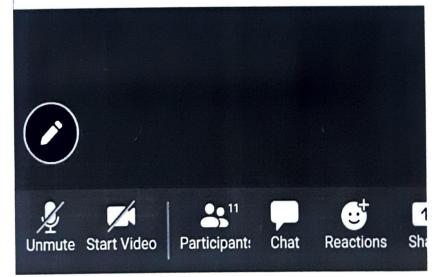
• Behavioral biases in investment decisions

· Risk profiling

N • Understanding asset allocation G

· Do-it-yourself v/s taking professional help







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Close

Participants (11)



Prashant Parit (Host)









Aadarsh Paliwal - sknssbm







Akash Sangvikar







Ashish Nandkishor Ambus...







Mr. Naveenkumar







Payal Kharmale













Rajeshsingh Vinodsingh Th...







Sharvari Ghate







Simran

Radha











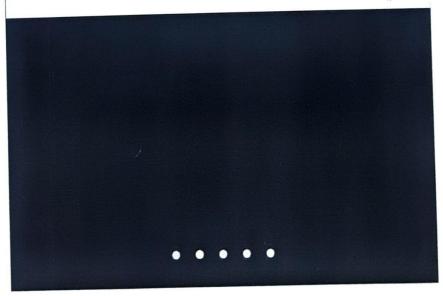




EFFECT OF INFLATION

 Goods and Services gradually becomes expensive (Monthly expenses will increase):

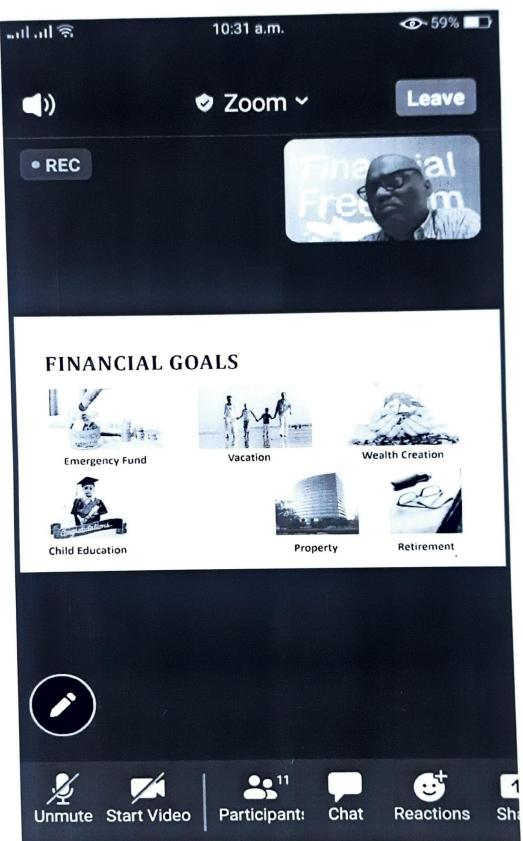
Today's Expenses	Rs.	25,000
05 Years later	Rs.	33,456
10 Years later	Rs.	44,771
15 Years later	Rs.	59,914
20 Years later	Rs.	80,178
25 Years later	Rs.	1,07,297
30 Years later	Rs.	1,43.587
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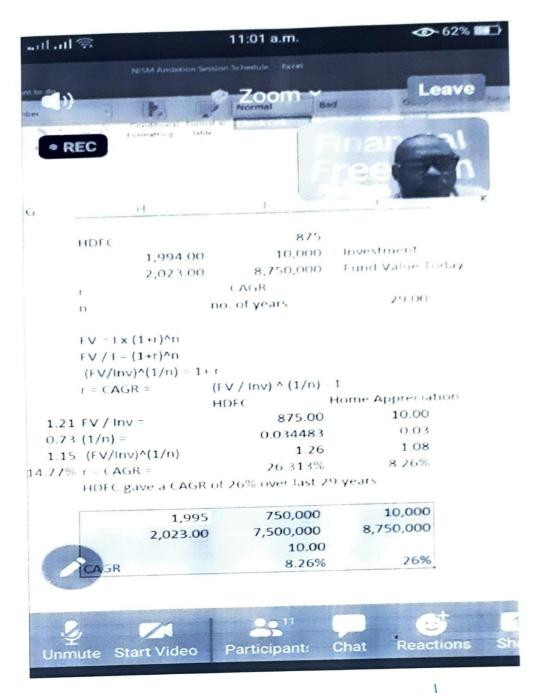








PRACHI G<mark>IRI</mark>SH PARGAONKAR



Program coordinator Dr.Sadhana Ogale Director

Dr. Prachi Pargaonka

S.K.N. Shingad School of Pushess Management S. No. 10/1, Ambanan (Etc.), Pune - 413 041

	Sinhgad Technical Education Society's
	S.K.N. Sinhgad School of Business Management, Pune
Name of the	"RUBICON TRAINING" organized by CPC
Training	
Objective	Enhancing Placement skills
Guest Speaker:	Reetu Pasbola- 9359528878
	Sangeeta R Samant- 8956766973
	Sangram Bagade-9096510876
	Amol Munje- 9665614272
Date:	27th March to 31st March 2023
Time	9 am to 5.30pm
Participants	MBA I Students
Online /Offline	Offline

mode

Program Dr.Roza Parashar, Prof. Niketa Patil, Mrs. Akshada Kumbhar

coordinator:

Director: Dr. Prachi Pargaonkar – Director, SKNSSBM

Following are the topics covered in the Rubicon Training.

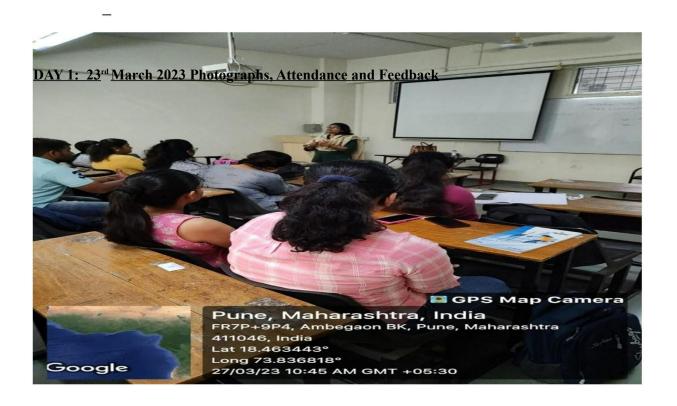
- 1) Interview Skills ,Body Language, SWOT, Giving Self Introduction
- 2) Self-Improvement, Maintaining Relationship with colleagues
- 3) Confidence building, Group / Team Building
- 4) Personality Development
- 5) Presentation Skills
- 6) Building Objectives & Goals
- 7) Group Discussion
- 8) Business World & Business Plan Development
- 9) 9.Listening skills
- 10) Time Management

Different activities were conducted, Feedback and Answer part was conducted every day .All the training sessions were Interactive. Certificates were provided to students who participated.

Dr. Prachi Pargaonkar

Director





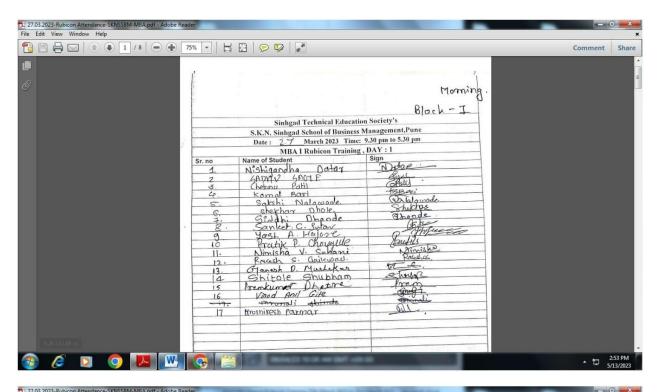


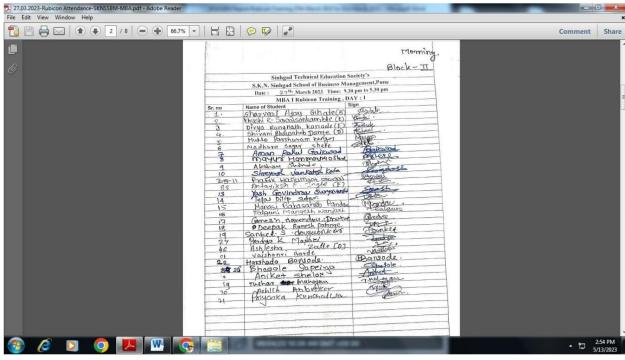




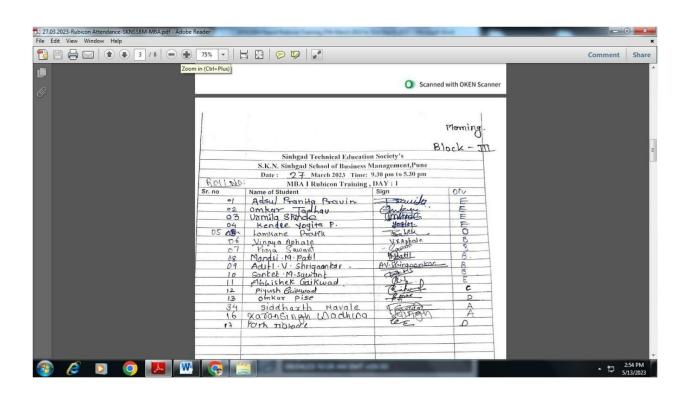




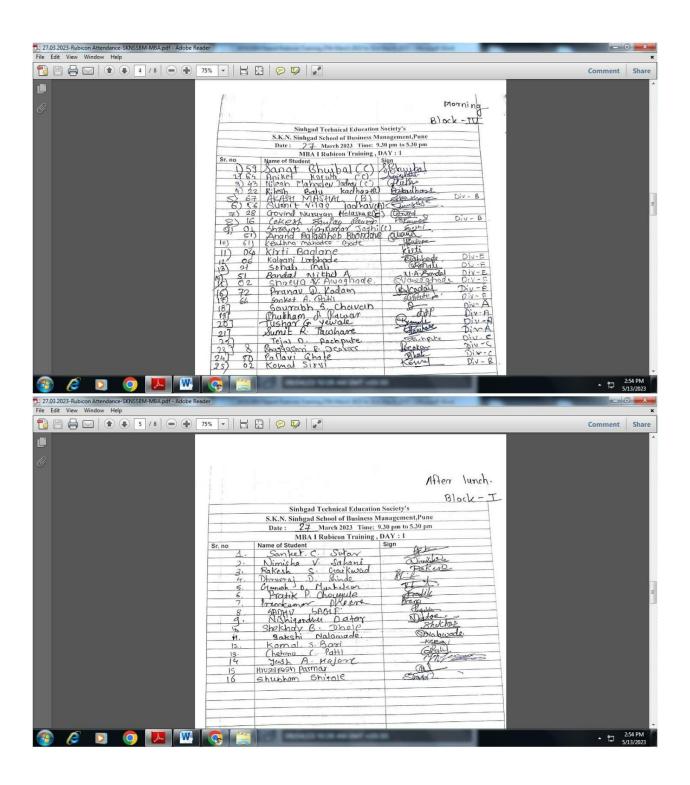




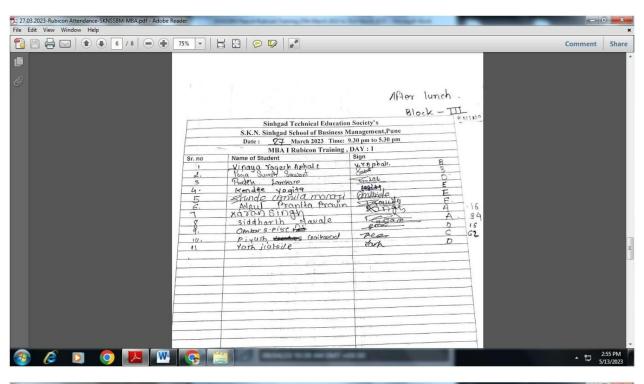


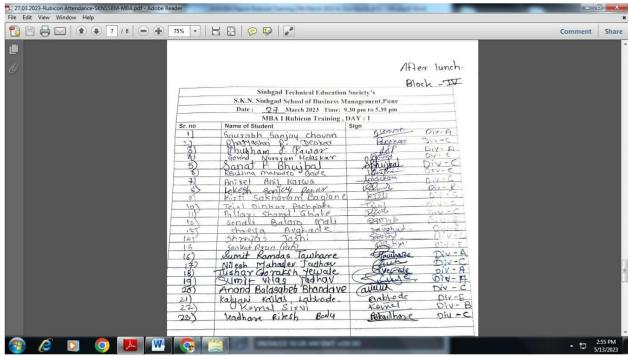




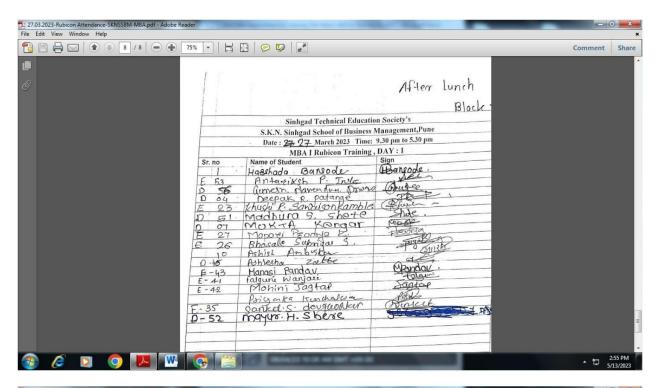


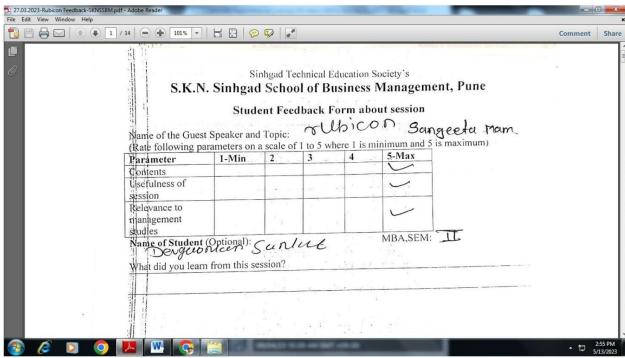












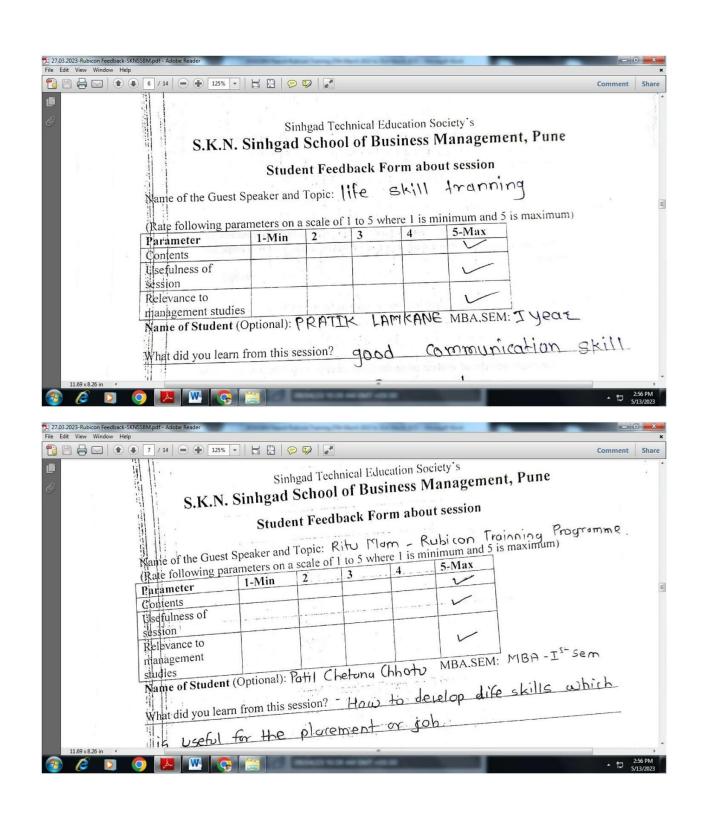


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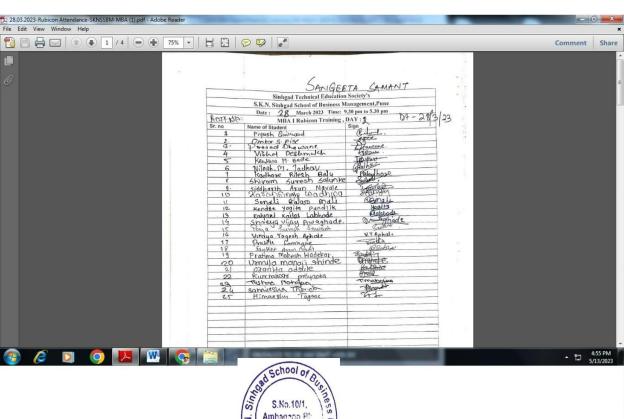




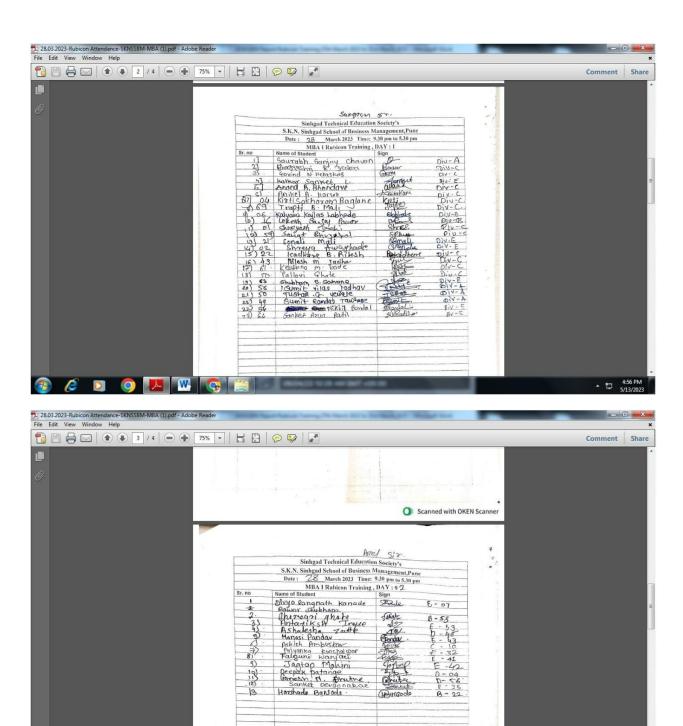








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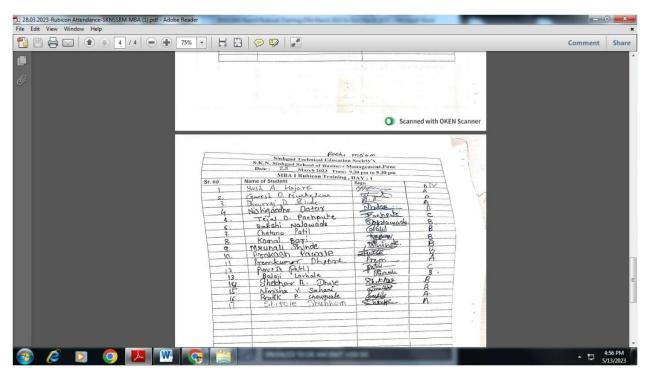


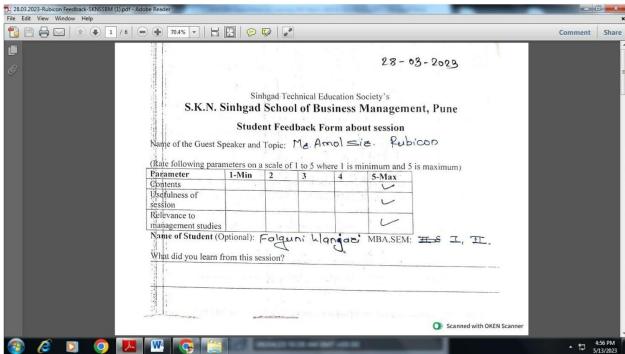


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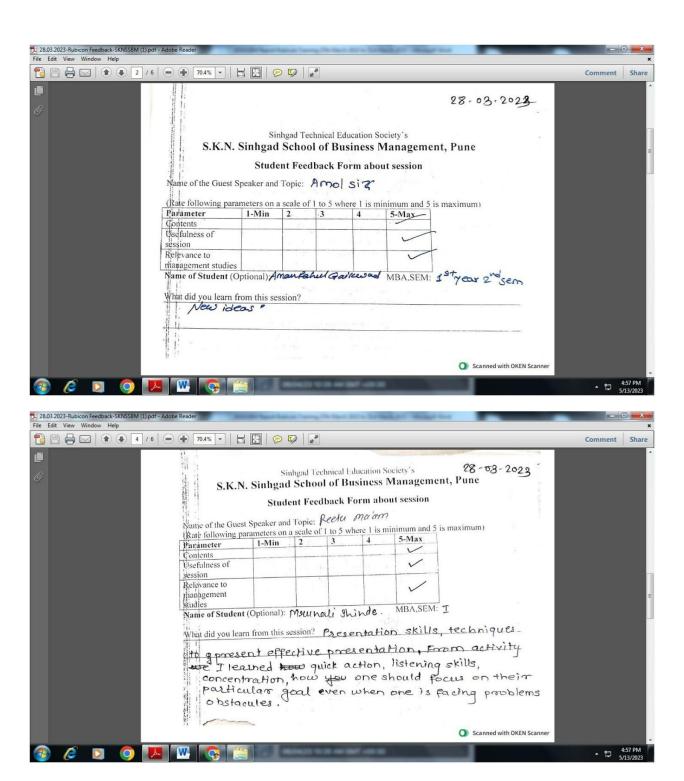
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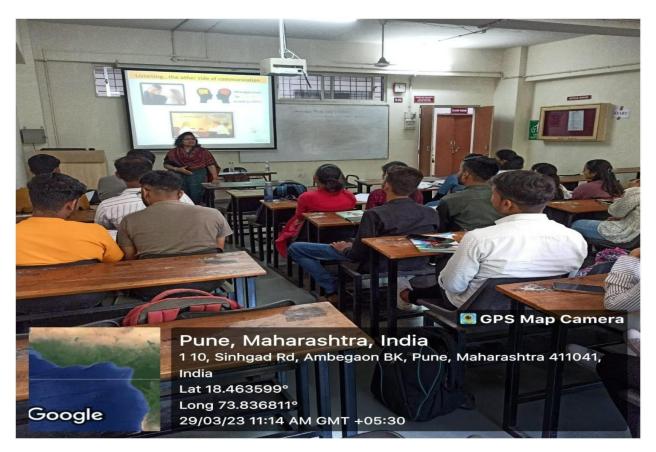


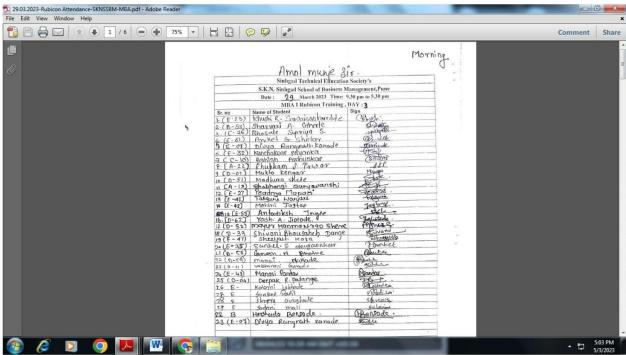




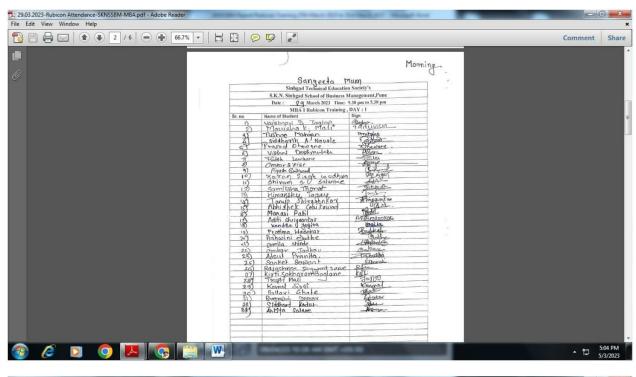


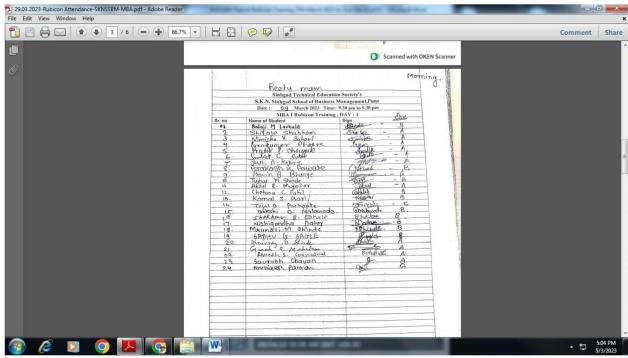




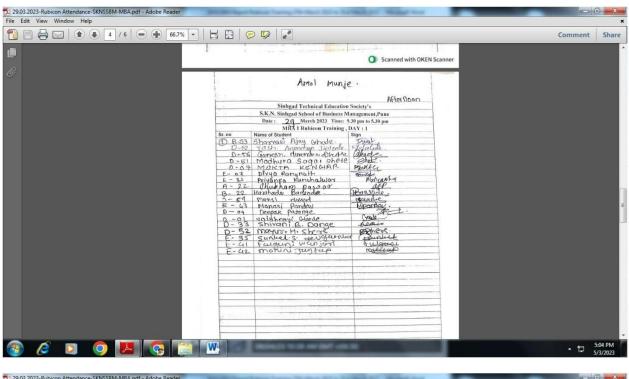


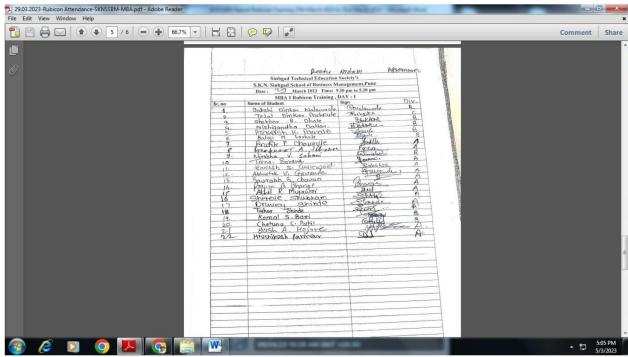


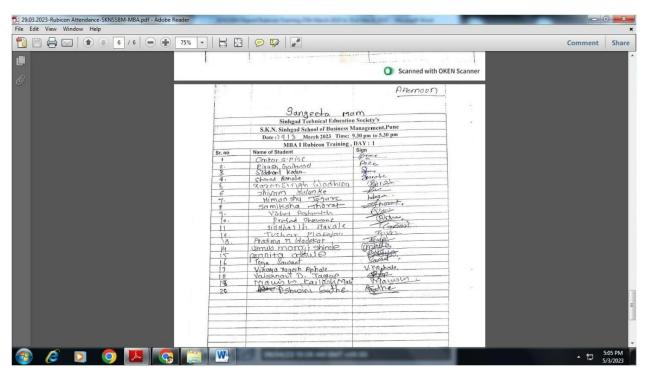


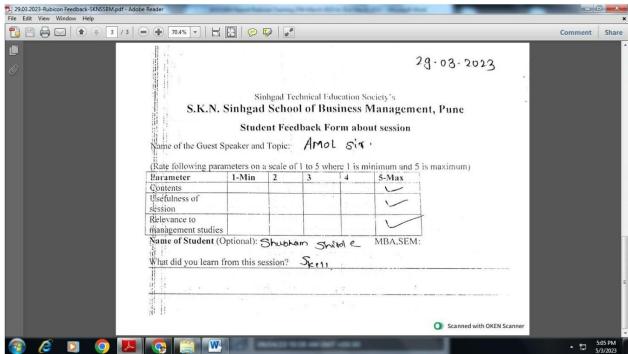




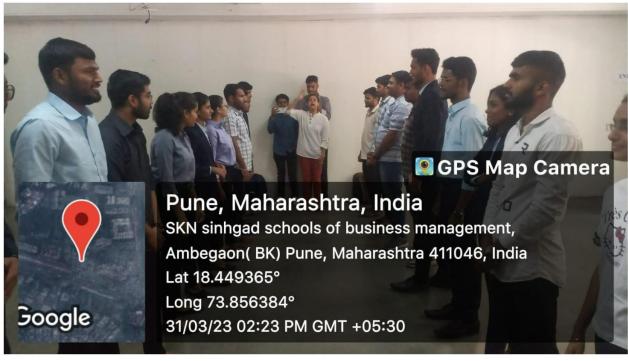








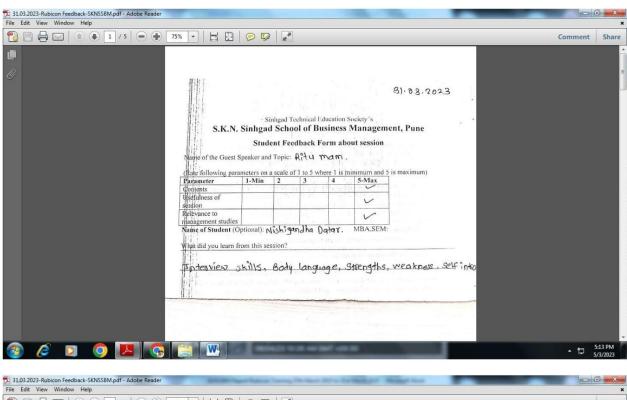












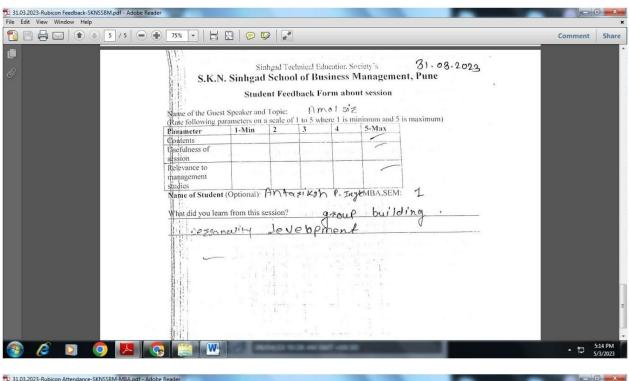
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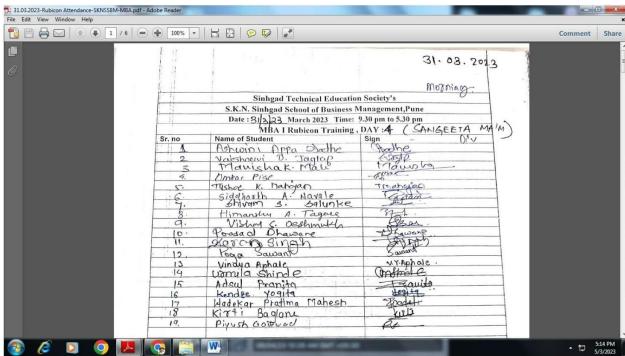


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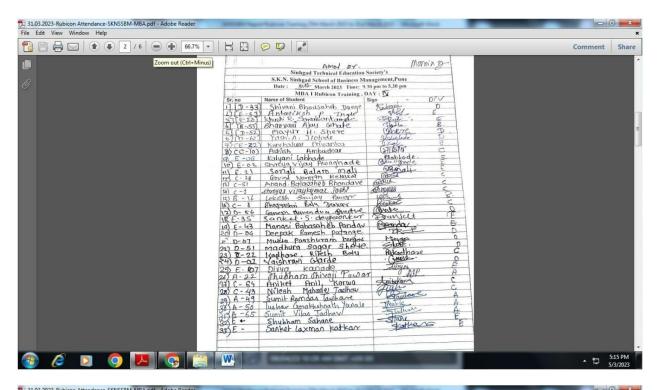
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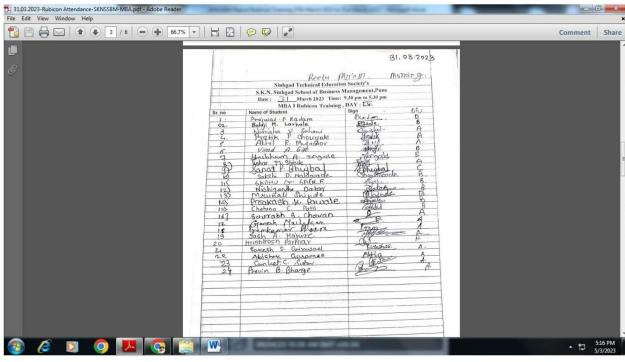




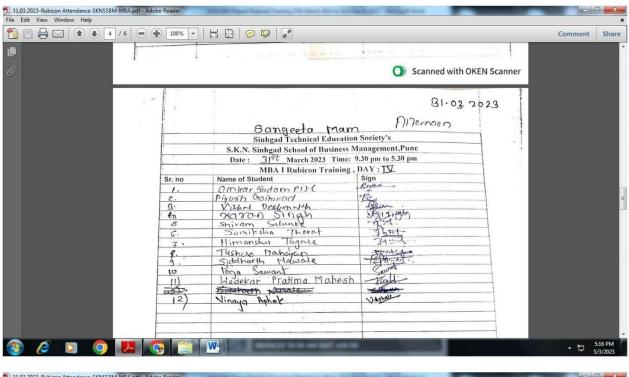


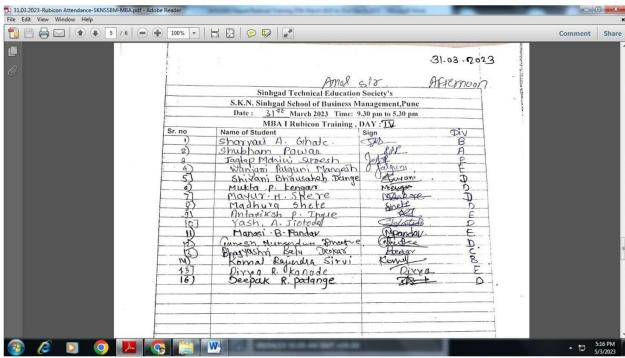




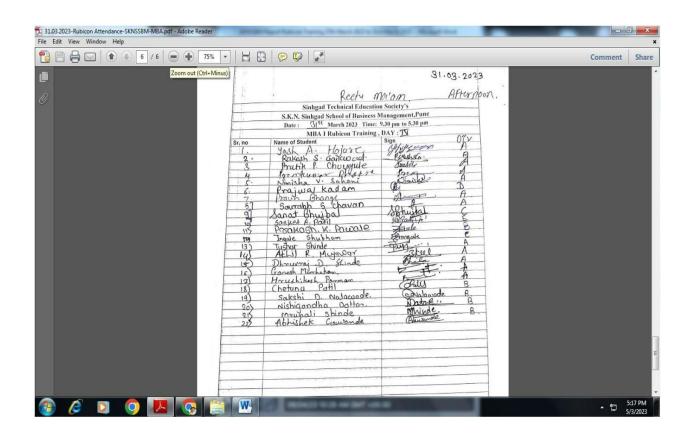














SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

"Startup and Financial Support System"

Academic Year : 2022-23 Day and Date: 25/05/2023 FRIDAY

Organising Unit / Agency / Collaborating agency -IIC and Entrepreneur Cell

IQAC cell activity No:

Number of Student Participants: 66 Teachers: 05 Any other

Title of the activity: "Start-up and Financial Support System"

Objectives of the activity: 1) To know various start-ups related funding schemes and financial support system.

2) To create awareness among students about start-ups and various qualities related to entrepreneurship and how to raise fund

Nature of the Activity: Guest Lecture

Brief Report The purpose of todays program is to raise awareness about Startups and how to get fund for startups, various government schemes.

The main objective of organizing this event is to motivate students about entrepreneurship, and creating awareness among youth about fund management for startups and government schemes.

The Guest of the Day was Dr. Meetali More is a well-known Startup trainer, (director of Skillzet) has addressed the key issue of raising fund. Director Dr. Prachi Pargaonkar, Dean, all the faculty members and 66 students were present and attended session enthusiastically. The program started with welcoming of the guest.

Guest speaker has explained every minute details by taking various live examples.

Madam explained the what is entrepreneurship; how to think of starting of it, actual planning

for it and financing part of it.

PRACHI GIRISH Digitally signed by PRACHI
PARGAONKAR
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.At last the program ended with the concluding speech of guest speaker and vote of Thanks was expressed by Mrs.Sheetal Sarnot.

Outcomes of the activity: - 1) Students asked various question on start-ups and funding problem related their doubts.









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Startup and Financial Support system

Resource person

Dr. Meetali More Founder Gurukey knowledge Xtending solution, and founder member of skillzet Pune

Director Dr. Prachi Pargaonkar **Event Co-ordinator**Prof. Sheetal Sarnot
Dr. Sadhana Ogale

Date: 25/05/2023 Venue: Seminar Hall Time: 11.00 Am



